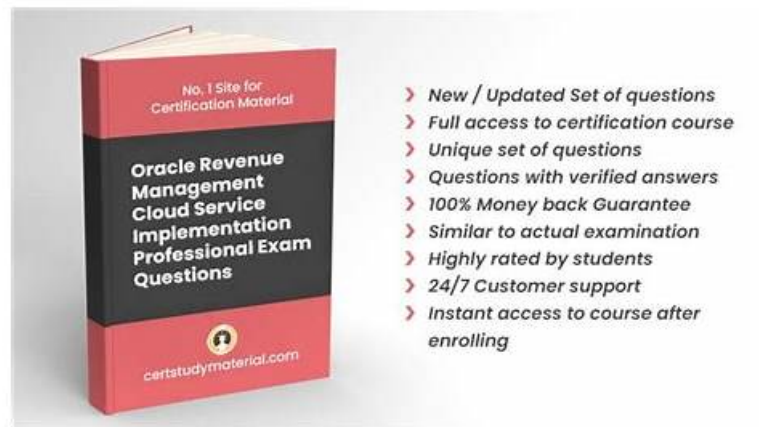


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## Oracle 1Z0-1059-24 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Configuring and Managing Standalone Selling Prices: This domain tests the knowledge of Pricing Analysts and Revenue Managers in managing standalone selling prices and related configurations. It includes setting up pricing models and ensuring compliance with revenue recognition standards.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Revenue Management Overview: This section of the exam measures the skills of Revenue Analysts and Financial Consultants in understanding key revenue principles, including the new revenue recognition guidance under ASC 606 and IFRS 15. It also covers the integration of Oracle Revenue Management with other financial systems to ensure seamless operations.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Configuring Revenue Management: This section evaluates the expertise of Implementation Specialists and System Administrators in setting up the Oracle Revenue Management application. It focuses on configuring system parameters and ensuring that the application aligns with business requirements for effective revenue management.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Using Revenue Management Reporting: This section evaluates the expertise of Business Intelligence Analysts and Reporting Specialists in creating OTBI reporting objects and understanding Oracle-delivered reports. It focuses on leveraging reporting tools to analyze revenue data and support decision-making processes.</li></ul>
Topic 5	<ul style="list-style-type: none"><li>Managing Revenue Contracts: This section measures the skills of Contract Managers and ERP Specialists in handling customer contracts, performance obligations, and contract maintenance. It also covers loading data into the application using FBFI templates, processing customer contract source documents, analyzing accounting entries, and navigating the Revenue Management user interface.</li></ul>

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## Oracle Revenue Management Cloud Service 2024 Implementation Professional Sample Questions (Q13-Q18):

### NEW QUESTION # 13

In Revenue Management the Selling Amount and Allocated Amount may be different. How does Revenue Management account for this difference?

- A. It tracks the difference in a Write-off Allocation Account at the contract level.
- B. It Tracks the difference in a Write-Off Allocation Account at the contract line level.
- C. It tracks the difference in a Discount Allocation Account at the contract line level.
- D. It tracks the difference In a Discount Allocation Account at the contract level.

**Answer: C**

### NEW QUESTION # 14

Before uploading Estimated Standalone Selling Prices (SSP), you must populate a spreadsheet with some required data. Besides Unit SSP Price, Currency and Unit of Measure, which three additional attributes are required when loading prices for items, memo lines and/or Item groups?

- A. Tolerance ranges
- B. Performance Obligation Template
- C. Reason
- D. SSP Type
- E. Pricing Dimension
- F. Item Identifier

**Answer: A,D,E**

### NEW QUESTION # 15

Which is the following is NOT a feature of personalization

- A. Configuring table columns
- B. Changing text font
- C. Saving searches
- D. Selecting default language

**Answer: B**

### NEW QUESTION # 16

Which setup Is required to enable integration between Order Management and Revenue Management?

- A. Create custom program to extract sales order and fulfillment data from Order Management.
- B. Add Order Management in the Manage Trading Community Source Systems page.
- C. Define an Implied performance obligation template to create performance obligations associated to sales orders and return material authorizations.
- D. Assign Extraction Start Date for source document type DOO Sales Order in the Manage System Options for Revenue Management page.
- E. Configure settings In the Order Management section of the Manage Integrations for Revenue Management page.

- F. Define a source document type for the Order Management application and set satisfaction measurement model to quantity.

Answer: F

#### NEW QUESTION # 17

Given the Standalone Selling Price Profile combines all the key setup attributes of pricing into one place, you create all standalone selling prices from the Standalone Selling Price Profiles for all items or groups of items.

Which three setup attributes are part of a Standalone Selling Price Profile?

- A. Observed Standalone Selling Prices
- B. Pricing Dimension Assignment
- C. SSP Tolerance Usage
- D. Estimated Standalone Selling Prices
- E. Items

Answer: A,B,D

#### NEW QUESTION # 18

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