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  EXAM CODE: (INTE)
  EXAM NAME: (Supply Management Integration)
  Number OF Questions: (167)
  Certification Name: (CPSM)
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## **ISM INTE Exam Syllabus Topics:**

| Topic   | Details  |
|---------|--|
| Topic 1 | Project Management: This section covers applying project management principles to supply management activities.  |
| Topic 2 | Quality Management: This section covers understanding and applying quality management principles throughout the supply chain.  |
| Topic 3 | Sales and Operations Planning (SOP): This section covers sales and Operations Planning, Demand Planning, and Forecasting.  |
| Topic 4 | Supply Chain Strategy: This section deals with how to develop and implement material or service standardization programs and implement requirements planning to align supply management activities with organizational strategy. |
| Topic 5 | Logistics and Materials Management: This section covers knowledge of transportation modes, warehousing, and inventory management practices.  |

## ISM Supply Management Integration Sample Questions (Q129-Q134):

#### **NEW QUESTION # 129**

At the beginning of each year, a large firm's indirect procurement organization holds a brainstorming session.

These sessions produce many great ideas and foster support among the procurement team. However, after a few years, support for the brainstorming sessions begins to diminish, and the projects discussed are pushed aside in order to deal with more pressing issues. In this situation, which of the following would be the BEST course of action to take?

- A. Discontinue the brainstorming sessions and urge employees to make improvements within their areas of responsibility as they see opportunities arise
- B. Create a center of excellence with select managers committed to implementing the ideas discussed in the brainstorming sessions
- C. Assign functional project managers to work on the brainstorming project
- D. Ask other functional areas to suggest improvement projects, and dedicate resources to support these initiatives

#### Answer: B

#### Explanation:

Establishing a center of excellence helps maintain focus on innovation, ensuring that ideas from brainstorming sessions are prioritized and executed effectively. This approach aligns resources and creates accountability.

Reference: Kaplan, R. S., & Norton, D. P. (2006). Alignment: Using the Balanced Scorecard to Create Corporate Synergies.

#### **NEW QUESTION # 130**

A company is expanding its production capability. A project manager is assigned to bring a team of stakeholders together to conduct an analysis of the situation and develop a plan. During the analysis, the project manager gains an understanding of what resources stakeholders are willing to commit, the stakeholders' expectations, and what the stakeholders have to gain from the project. This analysis is MOST likely to identify which of the following?

- A. How much time there is to complete the project
- B. Potential conflicts that could impede the project's success
- C. Additional resources that will be needed to finalize the project
- D. The roles and responsibilities of each stakeholder in the project

### Answer: B

#### Explanation:

When a project manager brings stakeholders together to conduct an analysis, understanding the resources, expectations, and gains from the project is likely to identify potential conflicts that could impede the project's success. Identifying these conflicts early allows

the project manager to address and mitigate them, ensuring smoother project execution. This is crucial for aligning stakeholder interests and maintaining focus on project goals. Other aspects like additional re-sources, time frames, and roles and responsibilities are important but typically come after under-standing and resolving any potential conflicts. References:

\*Project Management Institute. (2017). A Guide to the Project Management Body of Knowledge (PMBOK Guide). PMI.

\*Kerzner, H. (2017). Project Management: A Systems Approach to Planning, Scheduling, and Controlling. Wiley.

#### **NEW QUESTION #131**

To ensure items frequently employed in production are immediately available for Kanban replenishment, a storage location is established specifically for these items. This inventory location is known as a(n)

- A. overflow location
- B. point-of-use location
- C. fixed location
- D. random location

#### Answer: B

#### Explanation:

Point-of-use storage refers to the placement of inventory close to where it is needed in production. This approach supports just-intime and Kanban systems by ensuring materials are readily accessible, reducing handling and transit times. Reference: Lean manufacturing principles emphasize minimizing waste, and point-of-use storage is a key strategy.

#### **NEW QUESTION # 132**

A company's average inventory value has remained relatively constant, while its cost of goods sold has increased. Which of the following will also likely show an increase for this firm?

- A. Cycle time
- B. Turnover
- C. Stock level
- D. Variance

#### Answer: B

### Explanation:

An increase in cost of goods sold while maintaining a constant average inventory value results in higher inventory turnover. This indicates improved efficiency in managing inventory relative to sales. References:

Inventory management metrics highlight turnover as a critical measure of how effectively inventory is being utilized.

#### **NEW QUESTION # 133**

Which of the following buying strategies refers to planning inbound material purchases and flows without the need for significant inventory levels7

- A. Buying to requirements
- B. Spot buying
- C. Hedging
- D. Forward buying

#### Answer: A

#### Explanation:

Buying to requirements involves planning purchases based on actual needs, minimizing inventory levels. This strategy supports lean inventory practices and reduces carrying costs, aligning procurement with just-in-time principles to enhance efficiency and responsiveness in supply chain operations.

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