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Scrum PSPO-II (Professional Scrum Product Owner II) Certification Exam is a globally recognized certification for professionals who have advanced knowledge and skills in the area of product ownership in the Scrum framework. Professional Scrum Product Owner II certification exam is designed to test the proficiency of candidates in product development, product management, and product ownership in the Scrum framework. PSPO-II Exam is based on the Scrum Guide, and it is meant to validate the knowledge and skills of individuals who are looking to advance their careers in product ownership.

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The PSPO-II Certification is highly respected in the industry and is recognized by leading organizations worldwide. It is an excellent way for Product Owners to demonstrate their expertise and commitment to continuous learning and improvement. By earning this certification, Product Owners can enhance their career prospects, increase their earning potential, and gain a competitive advantage

in the job market.

## Scrum Professional Scrum Product Owner II Sample Questions (Q71-Q76):

### NEW QUESTION # 71

How can Scrum help with making funding and investment decisions? (choose the best two answers)

- A. Setting a fixed budget will ensure that the project is delivered on-time, within scope, and on-budget.
- B. **By releasing to the customers and users early and often**
- C. **By frequently inspecting the outcomes of the delivered Sprint Increments to understand how much value is being produced per investment spent.**
- D. The only financial decisions required is the funding necessary for the operational costs of the Scrum Teams.

**Answer: B,C**

### NEW QUESTION # 72

When determining the ordering of an item on the Product Backlog, what are some things a Product Owner should consider? (choose the best four answers)

- A. **Importance to users or customers.**
- B. **Risk. For example; business risk, market risk, or technology risk.**
- C. The techniques the Developers will use to implement the item
- D. **Alignment with organizational strategy and goals.**
- E. **Alignment with other Product Backlog items.**

**Answer: A,B,D,E**

Explanation:

Let's analyze each option to determine the best considerations for a Product Owner when ordering the Product Backlog, referencing PSPO II competencies:

\* A. Alignment with organizational strategy and goals.

\* Verification: This is a correct answer.

\* Explanation and References:

\* Professional Scrum Competency: Managing Products with Agility - Business Strategy

\* The Product Backlog should reflect the overall business strategy and contribute to achieving organizational goals.

\* Professional Scrum Competency: Managing Products with Agility - Product Vision

\* The Product Vision is guided by the organizational strategy. The Product Backlog ordering should help realize that vision.

\* Additional Explanation: A Product Owner must ensure the product is strategically aligned, maximizing the return on investment for the organization.

\* B. The techniques the Developers will use to implement the item

\* Verification: This is incorrect.

\* Explanation and References:

\* Professional Scrum Competency: Understanding and Applying the Scrum

Framework - Applying the Scrum Framework - Self-Managing Teams

\* The Developers are responsible for determining how they will implement Product Backlog items. The Product Owner focuses on the what and why.

\* Additional Explanation: The Product Owner should trust the Developers' expertise in technical implementation. While high-level technical feasibility might be a consideration, the specific techniques used are within the Developers' domain.

\* C. Risk. For example; business risk, market risk, or technology risk.

\* Verification: This is a correct answer.

\* Explanation and References:

\* Professional Scrum Competency: Managing Products with Agility - Evidence-Based Management

\* Identifying and mitigating risks is crucial for maximizing product value. Addressing high-risk items early can prevent significant problems later.

\* Professional Scrum Competency: Managing Products with Agility - Business Strategy

\* Understanding and mitigating business and market risks is essential for strategic product development.

\* Additional Explanation: Addressing high-risk items early (when appropriate) allows for early learning and adaptation, reducing overall project risk.

\* D. Alignment with other Product Backlog items.

\* Verification: This is a correct answer.

- \* Explanation and References:
- \* Professional Scrum Competency: Managing Products with Agility - Forecasting & Release Planning
- \* Considering dependencies and relationships between Product Backlog items is essential for effective release planning.
- \* Professional Scrum Competency: Managing Products with Agility - Product Backlog Management
- \* The Product Backlog should be ordered in a way that considers dependencies and logical groupings of items to deliver coherent functionality.
- \* Additional Explanation: Grouping related items or addressing dependencies early can improve development efficiency and create more valuable increments.
- \* E. Importance to users or customers.
- \* Verification: This is a correct answer.
- \* Explanation and References:
- \* Professional Scrum Competency: Managing Products with Agility - Stakeholders & Customers
- \* Understanding and prioritizing based on user and customer needs is fundamental to delivering a valuable product.
- \* Professional Scrum Competency: Managing Products with Agility - Product Value
- \* Delivering value to users and customers is the ultimate goal, and the Product Backlog ordering should reflect this.
- \* Additional Explanation: Focusing on user and customer value helps ensure that the most important features are delivered first, maximizing user satisfaction and business impact.

In conclusion, the four best considerations for ordering the Product Backlog are: alignment with organizational strategy and goals, risk, alignment with other Product Backlog items, and importance to users or customers. These factors help the Product Owner maximize product value, manage risks, and ensure the product aligns with business objectives and user needs, in accordance with the PSPO II competencies.

### NEW QUESTION # 73

You are the Product Owner at a small company with a single product. You have authority over pricing, promotion, and how much is invested in new features or capabilities. Your product has:

- . High Current Value - as indicated by high customer satisfaction.
- . High Unrealized Value - as indicated by low market share.

Using those two data points, what is the first action you should take to increase the business performance of the product?  
(choose the best answer)

- A. Increase the number of product features to attract a greater number of customers.
- B. Release an identical product to market, but give it a new product name.
- C. Drop the price for the product to attract a greater number of customers.
- D. Improve the marketing of the product to attract a greater number of customers.

#### Answer: D

Explanation:

= Based on the Evidence-Based Management (EBM) framework, your product has a high Current Value (CV), which means that it delivers value to the existing customers and meets their needs and expectations.

However, it also has a high Unrealized Value (UV), which means that there is a large gap between the potential and actual use of the product in the market. This indicates that your product has a low awareness, reach, or appeal among the potential customers who could benefit from it.

To increase the business performance of the product, you need to reduce the UV and increase the Ability to Innovate (A2I), which is the ability to deliver future value. One way to do this is to improve the marketing of the product, which can help you to communicate the value proposition, differentiate the product from the competitors, and attract a greater number of customers. This can also provide you with more feedback and data to inform your product strategy and backlog prioritization.

The other options are not the best actions to take, because they either do not address the root cause of the high UV, or they may compromise the CV or A2I of the product. Increasing the number of product features may not necessarily increase the value or the demand for the product, and it may also increase the complexity and the cost of development. Releasing an identical product with a new name may confuse the customers and dilute the brand identity, and it may also create legal or ethical issues. Dropping the price for the product may not be a sustainable or profitable strategy, and it may also affect the perceived quality or value of the product.

References := Professional Scrum Product Owner II Certification, Managing Products with Agility, Evidence-Based Management

### NEW QUESTION # 74

True or False: Should the Product Owner care about the dependencies between software or tools?

- A. False

- B. True

**Answer: A**

## NEW QUESTION # 75

What are the attributes of a good Product Vision and Strategy?  
(choose all that apply)

- A. It describes who will use the product and what they would like to achieve.
- B. It describes how the product compares to competitor products.
- C. It describes what value means in the context of the product, and how it can be measured.
- D. It describes how people will use the product to achieve potential outcomes.

**Answer: A,C,D**

### Explanation:

A good Product Vision and Strategy should have the following attributes12:

It describes who will use the product and what they would like to achieve. This helps to define the target market, the customer segments, and the user personas, as well as their needs, goals, and problems.

It describes how people will use the product to achieve potential outcomes. This helps to articulate the value proposition, the benefits, and the features of the product, as well as the assumptions and hypotheses that need to be validated.

It describes what value means in the context of the product, and how it can be measured. This helps to establish the objectives, the key results, and the metrics that will guide the product development and evaluation.

It is not necessary for a good Product Vision and Strategy to describe how the product compares to competitor products. This may be part of the market analysis or the competitive advantage, but it is not a core attribute of the Product Vision and Strategy.

Moreover, focusing too much on the competitors may distract from the customer needs and the product value. References: 1:

## Product Vision, 2: Product Strategy

## NEW QUESTION # 76

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