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## SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.</li></ul>

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### SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q29-Q34):

#### NEW QUESTION # 29

What feature in SAP Fieldglass helps reduce the screening time of candidates by showcasing the most relevant skills and qualifications using AI?

- A. AI-generated work statements
- B. Traditional manager referrals
- C. AI-generated resume analysis
- D. Conventional role-change entries

**Answer: C**

#### NEW QUESTION # 30

How does SAP Ariba Category Management with Generative AI enhance category strategy development? Note: There are 2 correct answers to this question.

- A. Enriches and categorizes spend data
- B. Automatically captures supplier selections
- C. Reduces onboarding time for internal employees
- D. Provides contextual insights for decision-making

**Answer: A,D**

#### NEW QUESTION # 31

Within the SAP Business Suite, what is the main function and significance of SAP Spend Management?

- A. It is primarily used for inventory control and production planning.
- B. It concentrates on automating basic procurement tasks without the need for integration.
- C. It operates independently without integration with other SAP applications or external data sources.
- D. It plays a crucial role in managing supply chain disruptions and promoting sustainable practices.

**Answer: D**

#### NEW QUESTION # 32

Which of the following are the benefits of integrating SAP's spend management single Source-to-Pay (S2P) platform? Note: There are 2 correct answers to this question.

- A. Elimination of manual data entry, reducing error risks.
- B. Improved access to consistent information across all stakeholders.
- C. Increase in time required to negotiate contracts.
- D. Enhanced ability to personalize procurement strategies for different departments.

**Answer: A,B**

### NEW QUESTION # 33

How does SAP Ariba enable businesses to align with sustainability goals? Note: There are 2 correct answers to this question.

- A. By providing tools to track and manage environmental impacts
- B. By fostering relationships with environmentally responsible suppliers
- C. By prioritizing the need for manual compliance measures
- D. By focusing on cost savings

Answer: A,B

### NEW QUESTION # 34

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