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I believe that people want to have good prospects of career whatever industry they work in. Of course, there is no exception in the competitive IT industry. IT Professionals working in the IT area also want to have good opportunities for promotion of job and salary. A lot of IT professional know that [Salesforce Certification Order-Management-Administrator Exam](#) can help you meet these aspirations. ITCertMagic is a website which help you successfully pass Salesforce Order-Management-Administrator.

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Salesforce-Associate Certification Exam is an excellent way for individuals to gain hands-on experience with Salesforce. Salesforce Certified Associate certification exam requires individuals to demonstrate their ability to perform tasks in a Salesforce environment. This hands-on experience is invaluable and will help individuals develop the skills they need to succeed in a Salesforce-related career.

Salesforce-Associate Certification Exam is a multiple-choice exam that consists of 60 questions. Candidates are given 90 minutes to complete the exam, and they must achieve a passing score of 65% or higher. Salesforce-Associate Exam is available in multiple languages, including English, Spanish, French, German, and Japanese, and can be taken online or in-person at a testing center.

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Salesforce Certified Associate Sample Questions (Q15-Q20):

NEW QUESTION # 15

The Health Department wants to gain more insight into its patient data than what Salesforce Dashboards can provide. Which Salesforce product should the department use?

- **A. CRM Analytics**
- B. Experience Cloud
- C. Health Cloud

Answer: A

NEW QUESTION # 16

Get Cloudy Consulting wants to evaluate a new feature that requires a specific license before purchasing. Which environment should be used?

- A. Developer sandbox
- B. Scratch org
- **C. Developer org**

Answer: C

NEW QUESTION # 17

Where can a Salesforce associate find information that provides a view of interactions with a contact?

- A. Contact History
- B. Details Tab
- **C. Activity Timeline**

Answer: C

Explanation:

The Activity Timeline in Salesforce provides a chronological view of all past and upcoming interactions with a contact. This includes logged calls, emails, meetings, and tasks. It is a central feature to track engagement and manage customer relationships effectively.

* B. Details Tab: Displays static information about the contact, such as name, email, and address, but not interaction history.

* C. Contact History: Refers to changes made to a contact's field values over time, not interaction logs.

References from Salesforce Documentation:

* Activity Timeline Overview

* Working with Contacts

NEW QUESTION # 18

Get Cloudy Consulting (GCC) wants to build one dashboard for Leads and Opportunities. GCC want the data to be displayed based on the logged-in user's security setting.

Which type of dashboard should this be?

- **A. Dynamic**
- B. Standard
- C. Static

Answer: A

Explanation:

The type of dashboard that GCC should use to display data based on the logged-in user's security setting is a Dynamic dashboard. A Dynamic dashboard allows each user to see the dashboard data according to their own access level and permissions. For example, a sales manager can see the data for their entire team, while a sales rep can only see their own data⁴. A Static dashboard is a type of dashboard that shows the same data to all users, regardless of their access level and permissions. A Standard dashboard is a type of dashboard that shows the data based on the security setting of the dashboard running user, which is a single user that is specified when the dashboard is created or edited

NEW QUESTION # 19

Get Cloudy Consulting (GCC) wants to migrate to Salesforce as its business continues to grow. GCC's needs include: Communicating available products and services to its prospective customers Improving its sales pipeline forecast and management quarterly revenue goals Offering support to customers through its website, consider for implementation?

- A. Commerce, Service, and Marketing
- **B. Sales, Service, and Marketing**
- C. Service, Experience, and Marketing

Answer: B

Explanation:

The Salesforce products that best suit GCC's needs are Sales Cloud, Service Cloud, and Marketing Cloud. Sales Cloud helps GCC communicate its products and services to its prospective customers, improve its sales pipeline forecast and management, and achieve its quarterly revenue goals⁶. Service Cloud helps GCC offer support to customers through its website, phone, email, chat, and social media channels⁷. Marketing Cloud helps GCC create personalized customer journeys across email, mobile, social, web, and more

NEW QUESTION # 20

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