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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 2	• This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.

Topic 3	• System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 4	• Extensibility and Integration
Topic 5	• Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S • 4HANA Cloud Public Edition.
Topic 6	• Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S • 4HANA Cloud Public Edition.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q76-Q81):

NEW QUESTION # 76

You need to manage a customer down payment.

Which action do you perform during sales order entry?

- A. Create a sales order with a dedicated order type.
- B. Mark the down payment checkbox at item level.
- C. Enter a specific condition in the pricing procedure of the sales order.
- **D. Enter an appropriate item in the billing plan of the sales order.**

Answer: D

NEW QUESTION # 77

Which layer of SAP S/4HANA provides a universal language to read and process data across different applications?

- A. SAP Business Suite
- **B. Core Data Services**
- C. SAP HANA
- D. SAP Fiori

Answer: B

NEW QUESTION # 78

What needs to be specified when uploading the purchase order file using the sales order automatic extraction app?

- **A. Sales Organization**
- B. Company Code
- C. Customer Name
- D. Customer Delivery Date

Answer: A

NEW QUESTION # 79

What provides a foundation for the SAP Cloud ERP where integrations and extensions live?

- A. SAP Discovery Center
- **B. SAP Business Technology Platform**

- C. SAP ABAP Environment
- D. SAP Business Accelerator Hub

Answer: B

NEW QUESTION # 80

If a customer wants to develop their own custom application and integrate it with SAP S/4HANA Cloud Public Edition, what tools would you recommend to develop the app?

Note: There are 2 correct answers to this question.

- A. SAP Cloud Portal Service
- **B. SAP Business Application Studio**
- C. SAP HANA Cloud
- **D. SAP Build**

Answer: B,D

NEW QUESTION # 81

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