

TOP Latest Sales-Admn-202 Exam Papers - High Pass-Rate Salesforce Sales-Admn-202 Reliable Exam Bootcamp: Salesforce Certified CPQ Administrator



BONUS!!! Download part of TestPDF Sales-Admn-202 dumps for free: <https://drive.google.com/open?id=1C-mPWOV8lu-nApSKUG6rvJRjLwaUT-6r>

To help you prepare well, we offer three formats of our Sales-Admn-202 exam product. These formats include Salesforce Sales-Admn-202 PDF dumps, Desktop Practice Tests, and web-based Salesforce Certified CPQ Administrator (Sales-Admn-202) practice test software. Our efficient customer service is available 24/7 to support you in case of trouble while using our Sales-Admn-202 Exam Dumps. Check out the features of our formats.

Tracking and reporting features of this Sales-Admn-202 practice test enables you to assess and enhance your progress. The third format of TestPDF product is the desktop Salesforce Sales-Admn-202 practice exam software. It is an ideal format for those users who don't have access to the internet all the time. After installing the software on Windows computers, one will not require the internet. The desktop Sales-Admn-202 Practice Test software specifies the web-based version.

>> Latest Sales-Admn-202 Exam Papers <<

Quiz Efficient Salesforce - Sales-Admn-202 - Latest Salesforce Certified CPQ Administrator Exam Papers

Thousands of people will compete with you to get the Sales-Admn-202 certificate. You must feel scared and disappointed. Do not lose hope. Our study materials come to your help. We will enhance your knowledge about the Sales-Admn-202 exam. You just need to follow our Sales-Admn-202 Study Materials to prepare the exam. No extra reference books are needed. And our pass rate is proved by our worthy customers to be high as 98% to 100%. You will pass the exam easily with our Sales-Admn-202 practice braindumps.

Salesforce Certified CPQ Administrator Sample Questions (Q111-Q116):

NEW QUESTION # 111

The admin wants to ensure that within one bundle, either Product A or Product B can be added to the Quote.

During configuration, the user should be able to freely switch between these options. If a user selects both, the system should only add Product A to the Quote rather than Product B.

Which setup should the admin use to meet these requirements?

- A. A Product Selection Rule with a higher Evaluation Order where the Product Action removes Product A when Product B is

chosen, and a second Product Selection Rule with a lower Evaluation Order which removes Product B when Product A is chosen.

- **B. A Product Selection Rule where two Error Conditions with Summary Variables test if Product A and B have both been selected. If so, a Product Action will remove Product B. Most Voted**
- C. A Product Validation Rule where two Error Conditions with Summary Variables test if Product A and B are both selected. If so, a message will display, instructing the user to remove Product B.
- D. A Product Alert Rule where two Error Conditions with Summary Variables test if Product A and B have both been selected. If so, a message will display, instructing the user to remove Product B.

Answer: B

Explanation:

- * Understanding the Requirement:
- * Within a bundle, Products A and B must be mutually exclusive, allowing the user to select either but not both.
- * If both products are selected, the system should automatically remove Product B and retain Product A.
- * Optimal Salesforce CPQ Solution:
- * Product Selection Rule:
- * This rule dynamically evaluates conditions and executes actions, such as adding or removing products.
- * It is suitable for automating the removal of conflicting products based on user selections.
- * Summary Variables:
- * Used to check if both products are selected during configuration.
- * Implementation Steps:
- * Step 1: Create a Product Rule:
- * Navigate to Product Rules in Salesforce CPQ.
- * Create a new rule with the following settings:
- * Type: Selection
- * Evaluation Event: Always
- * Scope: Product
- * Step 2: Define Error Conditions:
- * Add two Error Conditions to evaluate if both Product A and Product B are selected:
- * Error Condition 1: Check if Product A is selected using a Summary Variable.
- * Error Condition 2: Check if Product B is selected using a Summary Variable.
- * Step 3: Configure Product Action:
- * Add a Product Action to Remove Product B if both Error Conditions are true.
- * Ensure the rule prioritizes retaining Product A over Product B.
- * Rationale for Option A:
- * Option A is the most direct and efficient approach, leveraging Product Selection Rules to automatically enforce the requirement.
- * Options C and D use alert or validation rules, which display messages and rely on user intervention, failing the requirement of automatic resolution.
- * Option B introduces conflicting rules with differing evaluation orders, which can lead to complex and unpredictable behavior.
- * Validation and Testing:
- * Add the bundle to a Quote and configure it to select both Product A and Product B.
- * Verify that Product B is automatically removed, and Product A is retained.

References:

Salesforce CPQ documentation highlights the effectiveness of Product Selection Rules for handling dynamic product configurations and resolving conflicts.

NEW QUESTION # 112

When an Order is Contracted, the sales operations team needs to store a unique license number on the Asset record for each downloadable Product sold.

How should the Admin meet the business requirements?

- A. Set Asset Conversion for each downloadable Product to a custom value.
- B. Set Asset Conversion for each downloadable Product to One per Quote Line.
- **C. Set Asset Conversion for each downloadable Product to One per unit.**
- D. Set Asset Conversion for each downloadable Product to null.

Answer: C

Explanation:

Requirement:

* A unique license number needs to be stored on the Asset record for each unit of a downloadable product sold.

Solution:

* Setting the Asset Conversion field to One per Unit ensures that an individual Asset record is created for each unit of the product. This allows each Asset to store a unique license number.

Why Other Options Are Incorrect:

* A & B: Null or custom values do not enforce one Asset per unit, making it impossible to assign unique license numbers.

* D: One per Quote Line creates only one Asset for the entire Quote Line, which is not suitable for unit-level licensing.

Salesforce CPQ Reference:

* The behavior of Asset Conversion is detailed in CPQ Asset Configuration documentation.

NEW QUESTION # 113

An admin has created a Product and defined Price Dimensions for yearly segments. They want the Product to appear unsegmented when it is first added to a Quote, with the option to segment when needed.

- A. Set the Price Dimension's Type to One-Time.
- **B. Set the Product's Default Pricing Table to Standard.**
- C. Create a Quote formula field named StartSegment_c that returns 0.
- D. Set the Display Order of the Desegment Line action to 1.

Answer: B

Explanation:

Unsegmented Product Setup:

* By setting the Default Pricing Table to Standard, the product appears unsegmented when first added to a quote.

* This allows users to manually segment the product later if necessary.

Default Pricing Table Configuration:

* The Standard table ensures that pricing is applied uniformly across the quote without segmentation.

Salesforce CPQ Reference:

* This behavior is defined in the Price Dimension Configuration Guidelines in CPQ documentation.

NEW QUESTION # 114

A sales rep at Universal Containers is adjusting pricing for a subscription Product on a new business Quote.

The Subscription Term Is 24 months. The Product's Default Subscription Term Is

12 months, The Quantity is 10, The List Unit Price is \$120.

If a 10% Volume Discount, 20% Additional Discount, and 5% Partner Discount are applied, what are the values at each step In the standard price waterfall?

- A. Regular Unit Price: \$108.00 Customer Unit Price: \$168.00 Net Unit Price: \$156.00
- B. Regular Unit Price: \$108.00 Customer Unit Price: \$86.40 Net Unit Price: \$82.08
- **C. Regular Unit Price: \$216.00 Customer Unit Price: \$172.80 Net Unit Price: \$164.16**

Answer: C

Explanation:

Requirement Overview:

* Calculate the pricing steps for a subscription product with a 24-month term.

Calculation Details:

* Regular Unit Price:

* Default Subscription Term = 12 months.

* Adjusted for 24 months: $\$120 \times 24 / 12 = \216.00 .

* Customer Unit Price:

* Apply 10% Volume Discount: $\$216.00 \times (1 - 0.10) = \194.40 .

* Apply 20% Additional Discount: $\$194.40 \times (1 - 0.20) = \172.80 .

* Net Unit Price:

* Apply 5% Partner Discount: $\$172.80 \times (1 - 0.05) = \164.16 .

Validation:

* Verify each step in the Salesforce CPQ price waterfall to ensure accuracy.

NEW QUESTION # 115

Universal Containers restricts users from selling more than 10 different products within a specific Product feature at once. What should the admin set up to satisfy this requirement?

- A. A value of 10 should be added to the Max Options field on the feature record.
- B. An Error Condition in a Product Rule should be set up to validate that all product Option's Quantity field is less than or equal to 10.
- C. The summary Variable with Filter Fields should be used in an Error Condition of a Product Alert Rule.
- D. The Min Quantity and Max Quantity fields on each Option should be set to zero and 10, respectively.

Answer: A

Explanation:

Requirement Overview:

* Limit users from selecting more than 10 product options within a specific Product Feature.

Key Mechanism:

* The Max Options field on the Feature record limits the maximum number of product options that can be selected for that feature.

Steps to Configure:

* Navigate to the Feature Record associated with the Product Bundle.

* Set the Max Options field to 10.

* Save and test by adding the Product Bundle to a Quote.

Validation:

* When a user attempts to select more than 10 product options within the feature, Salesforce CPQ will prevent further selections and display an appropriate message.

NEW QUESTION # 116

.....

We provide you the Sales-Admn-202 practice materials, which include both the questions and answers, and you can improve your ability for the Sales-Admn-202 exam through practicing the materials. Furthermore the Sales-Admn-202 practice materials are of high quality, since they are compiled by the experienced experts, and the professionals will expect the exam dumps to guarantee the quality. At the same time, money back guarantee for your failure of the exam, free update for one year after purchasing the Sales-Admn-202exam

Sales-Admn-202 Reliable Exam Bootcamp: <https://www.testpdf.com/Sales-Admn-202-exam-braindumps.html>

Our Sales-Admn-202 test torrent has sorted out all the knowledge points, Salesforce Latest Sales-Admn-202 Exam Papers The passing rate is high according to customers' feedback, The content of our Sales-Admn-202 exam questions emphasizes the focus and seizes the key to use refined Sales-Admn-202 questions and answers to let the learners master the most important information by using the least amount of them, We have after-service stuff, and you can ask any questions about Sales-Admn-202 exam dumps after buying.

Touch to change how Google Now shows meeting information, Our buyers are from everywhere of the world, Our Sales-Admn-202 test torrent has sorted out all the knowledge points.

The passing rate is high according to customers' feedback, The content of our Sales-Admn-202 Exam Questions emphasizes the focus and seizes the key to use refined Sales-Admn-202 questions and answers to let the learners master the most important information by using the least amount of them.

100% Pass 2025 Salesforce Sales-Admn-202: Salesforce Certified CPQ Administrator Unparalleled Latest Exam Papers

We have after-service stuff, and you can ask any questions about Sales-Admn-202 exam dumps after buying. In order to build up your confidence for Sales-Admn-202 exam materials, we are pass guarantee and money back guarantee, and if you fail to pass the exam, we will give you full refund.

- Actual Sales-Admn-202 Test ☐ Sales-Admn-202 Dumps Cost ☐ Sales-Admn-202 Valid Test Prep ☐ Search on ☒ www.testkingpdf.com ☒ for "Sales-Admn-202" to obtain exam materials for free download ☐ Valid Test Sales-Admn-202 Fee

- Sales-Admn-202 Interactive EBook □ Reliable Sales-Admn-202 Exam Simulations □ Reliable Sales-Admn-202 Exam Syllabus □ Download (Sales-Admn-202) for free by simply entering 【 www.pdfvce.com 】 website □Sales-Admn-202 Reliable Exam Materials
- First-grade Latest Sales-Admn-202 Exam Papers - Pass Sales-Admn-202 Exam □ Search for ➡ Sales-Admn-202 □ and download it for free immediately on □ www.prep4pass.com □ □Sales-Admn-202 Interactive EBook
- Free PDF Salesforce - Sales-Admn-202 - Authoritative Latest Salesforce Certified CPQ Administrator Exam Papers □ Easily obtain free download of ➡ Sales-Admn-202 □ by searching on 《 www.pdfvce.com 》 □Sales-Admn-202 Valid Test Prep
- Free Sales-Admn-202 Learning Cram □ Sales-Admn-202 Dumps Cost □ Sales-Admn-202 Interactive EBook □ Immediately open ▷ www.vceengine.com ◁ and search for ➡ Sales-Admn-202 □ to obtain a free download □Valid Sales-Admn-202 Test Preparation
- Free PDF Quiz Pass-Sure Sales-Admn-202 - Latest Salesforce Certified CPQ Administrator Exam Papers □ Search for 【 Sales-Admn-202 】 and download it for free immediately on ➡ www.pdfvce.com □□□ □Sales-Admn-202 Reliable Exam Materials
- Free PDF Quiz Pass-Sure Sales-Admn-202 - Latest Salesforce Certified CPQ Administrator Exam Papers □ ▶ www.prep4pass.com ◁ is best website to obtain ➡ Sales-Admn-202 □ for free download □Sales-Admn-202 Valid Test Prep
- 100% Pass Quiz 2025 Pass-Sure Salesforce Sales-Admn-202: Latest Salesforce Certified CPQ Administrator Exam Papers □ Search on □ www.pdfvce.com □ for ➡ Sales-Admn-202 □□□ to obtain exam materials for free download □Sales-Admn-202 Valid Test Prep
- Free PDF Quiz Pass-Sure Sales-Admn-202 - Latest Salesforce Certified CPQ Administrator Exam Papers □ Immediately open (www.dumps4pdf.com) and search for “ Sales-Admn-202 ” to obtain a free download □Reliable Sales-Admn-202 Exam Syllabus
- Valid Sales-Admn-202 Test Preparation i Sales-Admn-202 Actual Dump □ Sales-Admn-202 Top Questions □ Enter [www.pdfvce.com] and search for ➤ Sales-Admn-202 □ to download for free □Free Sales-Admn-202 Learning Cram
- Actual Sales-Admn-202 Test □ Valid Test Sales-Admn-202 Fee □ Valid Test Sales-Admn-202 Fee □ Search for ➡ Sales-Admn-202 ⇌ and easily obtain a free download on 【 www.testsdumps.com 】 □Reliable Sales-Admn-202 Exam Simulations
- tedcole945.targetblogs.com, tedcole945.daneblogger.com, www.stes.tyc.edu.tw, zeekuneeku.net, tedcole945.blogolenta.com, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, lms.skitbi-cuet.com, arpanachaturvedi.com, kademy.kakdemo.com, daotao.wisebusiness.edu.vn, Disposable vapes

P.S. Free & New Sales-Admn-202 dumps are available on Google Drive shared by TestPDF: <https://drive.google.com/open?id=1C-mPWOV8lu-nApSKUG6rvJRjLwaUT-6r>