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Oracle Revenue Management Cloud Service 2024 Implementation Professional Sample Questions (Q52-Q57):

NEW QUESTION # 52

The Contracts Requiring Attention user Interface has three tabs: Pending Review, Pending Allocation, and Pending Revenue Recognition.

What would cause a contract to be In the Pending Review tab?

- A. The contract is missing standalone selling prices at the promised detail level or at obligation level.
- **B. The total Transaction Price is over the user-defined threshold amount.**
- C. The contract is missing satisfaction events.
- D. The contract is missing Billing data.

Answer: B

Explanation:

Accounting contracts with a total transaction price that is greater than the user-defined threshold amount you defined in your system options. Contracts in this list are significant value contracts.

NEW QUESTION # 53

You define a Performance Obligation Identification Rule that uses the following matching attribute to group source document lines:

Extensible Line Character Attribute 7

Based on the data displayed:

Bill To Customer Reference	Extensible Line Character Attribute 7	Extensible Line Character Attribute 8
7394691	Warranty	490275
7394691	Device A	490276
7394691	Device A	490277
7394691	Device B	490278
7394691	Data Plan Standard	490279
7394691	Data Plan Platinum	490280

How many performance obligations will be created In Revenue Management?

- A. 0
- **B. 1**
- C. 2
- D. 3

Answer: B

NEW QUESTION # 54

A corporation does not have historical Standalone Selling Prices stored in Revenue Management. Which two options are available to help the corporation establish Standalone Selling Prices?

- **A. Run the Calculate Observed Standalone Selling Prices program to derive prices.**
- B. Use the Revenue Basis Data Import FBDI template to load unit standalone selling prices.
- C. Load estimated process to table VRM_SOURCE_DOCUMENTS using SQL script.
- D. Navigate to the "Manage Standalone Selling Profiles" page and enter estimated prices manually for a given profile In the browser user Interface.
- **E. Navigate to the "Manage Standalone Selling Profiles" page and download spreadsheet template to enter estimated prices manually.**
- F. Navigate to the Revenue Management Work Area and enter estimated prices manually for a specific customer contract in the browser user Interface.

Answer: A,E

NEW QUESTION # 55

Given the Identify Customer Contracts Job set performs many different processes, which action Is NOT performed by this job set?

- A. allocates the SSP to various satisfaction events
- B. creates customer contracts and performance obligations
- C. recognizes revenue if any satisfaction events exist
- **D. creates the accounting for the stages in the process**
- E. allocates the SSP to various performance obligations

Answer: D

NEW QUESTION # 56

Which setup is required to enable integration between Order Management and Revenue Management?

- A. Assign Extraction Start Date for source document type DOO Sales Order in the Manage System Options for Revenue Management page.
- B. Configure settings in the Order Management section of the Manage Integrations for Revenue Management page.
- C. Add Order Management in the Manage Trading Community Source Systems page.
- D. Create custom program to extract sales order and fulfillment data from Order Management.
- E. Define an Implied performance obligation template to create performance obligations associated to sales orders and return material authorizations.
- F. Define a source document type for the Order Management application and set satisfaction measurement model to quantity.

Answer: F

NEW QUESTION # 57

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