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ASIS Physical Security Professional Exam Sample Questions (Q40-Q45):

NEW QUESTION # 40

In the procurement process, the pre-bid conference provides the contractor:

- A. An opportunity to ask for any clarifications about information contained in the bid documents
- B. An opportunity for contractors to submit proposals for the project anonymously
- C. An opportunity to ask other contractors to estimate the total cost of their proposal for comparison
- D. An opportunity for the owner or owner's representative to disclose the expected cost of the project

Answer: A

Explanation:

The pre-bid conference is held to clarify specifications, answer bidder questions, and ensure all prospective contractors understand the requirements. It supports transparency and consistency across all bids.

A is incorrect-bids are not anonymous.

C misrepresents the purpose of the meeting.

D (Disclosing project cost) may or may not occur, and it's not the primary goal.

References:

PSP Study Guide - Procurement and Bid Process

POA Manual - Pre-Bid Conference Management

NEW QUESTION # 41

Advice commonly purchased from consultant consists of which of the following information?

- **A. All of the above**
- B. Alternatives in security hardware
- C. Direction and content of security policies and procedures
- D. Number, quantity, and use of security personnel

Answer: A

Explanation:

Security consultants are often retained to provide strategic input on staffing needs, policy design, and technology integration. Their advice helps organizations make informed decisions regarding the deployment of personnel, the structure of policies, and the selection of physical and electronic security systems.

References:

ASIS International, POA Manual, Chapter: Security Consulting and Contracting ASIS PSP Study Guide, Domain 2 and

NEW QUESTION # 42

The relationship between the two groups continues to be strained because of which key issue?

- **A. All of the above**
- B. Moonlight policies for public police
- C. Perceived competition
- D. Provision of services in borderline of responsibility

Answer: A**NEW QUESTION # 43**

The term probability of detection BEST describes the:

- A. Time between initial detection and occurrence of response
- B. Security officer response percentage
- **C. Effectiveness of an electronic security system**
- D. Criteria evaluated during system validation testing

Answer: C

Explanation:

Probability of detection refers to the likelihood that an intrusion or unauthorized action will be identified by the security system. It is a key performance metric used to evaluate the effectiveness of electronic security components such as sensors and alarms. A high probability of detection means a more reliable system.

A (System validation) is a phase where detection may be measured, but it's not the definition.

B (Officer response) is unrelated to detection probability.

D (Response timing) is part of delay or intervention, not detection.

References:

PSP Study Guide - Intrusion Detection Performance Metrics

NEW QUESTION # 44

One example of a company's intangible assets would be its:

- A. Obsolete equipment
- **B. Reputation**
- C. Digital files
- D. Patents

Answer: B

Explanation:

An intangible asset is non-physical but adds value to an organization. A company's reputation is a prime example-it influences customer trust, brand strength, and business continuity, especially in crisis situations.

A (Patents) are intellectual property, which are intangible but categorized differently.

C (Digital files) are tangible in terms of data assets.

D (Obsolete equipment) is a tangible depreciated asset.

References:

PSP Study Guide - Asset Classification

POA Manual - Valuation of Tangible vs. Intangible Assets

NEW QUESTION # 45

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