

Training Business-Education-Content-Knowledge-5101 Solutions - Business-Education-Content-Knowledge-5101 Actual Exam Dumps

Business Education Content Knowledge (5101) Study Questions and Answers

According to research, the competency most needed for success in most business occupations today is

- A. computer literacy
- B. communication skills
- C. records management
- D. time management ☒ B. communication skills

Option (B) is correct. Computer literacy, records management, and time management are all skills that can be taught and improved by a business. Communication skills are the one competency that employees must possess as they enter the job.

An employee is concerned about the conduct of a colleague. Which of the following is the most appropriate way for the employee to address the matter?

- A. E-mailing the colleague about the problem and sending a copy to the supervisor
- B. Writing a letter to the colleague and filing a copy with the office manager
- C. Ignoring the problem and focusing on a positive aspect of the colleague
- D. Setting up a face-to-face meeting with the colleague and discussing the problem ☒ D. Setting up a face-to-face meeting with the colleague and discussing the problem

Option (D) is correct. A face-to-face meeting permits both parties to exchange ideas, view nonverbal cues, and move more quickly to solving the problem.

Of the following, which primarily benefits an American multinational company?

- A. Implementation of a positive trade agenda
- B. Enactment of policies that reduce foreign direct investments
- C. Increased competition with foreign state-owned enterprises
- D. Exclusion from global supply chains ☒ A. Implementation of a positive trade agenda

Option (A) is correct. A positive trade agenda is beneficial to American multinational companies.

Melinda's mother left a detailed will describing her wishes regarding the division of her real and personal property. Which of the following courts will administer the will and estate?

- A. Municipal court
- B. Circuit court
- C. Federal district court
- D. Probate court ☒ D. Probate court

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PRAXIS Praxis Business Education: Content Knowledge (5101)Exam Sample Questions (Q121-Q126):

NEW QUESTION # 121

A business education teacher is preparing a lesson on contract law and wants to illustrate a scenario where a contract is voidable due to misrepresentation. Which of the following scenarios best demonstrates a voidable contract due to fraudulent misrepresentation?

- A. A company signs a lease agreement with a landlord who mistakenly lists the wrong square footage, but the company signs without verifying the details.
- B. A vendor sells a used laptop to a student, claiming it is new, knowing it was refurbished, and the student relies on this claim when purchasing.
- C. An employer offers a job candidate a salary that is lower than advertised, but the candidate accepts without noticing the discrepancy.
- D. A retailer sells a product with a minor defect that does not affect its functionality, and the buyer does not inspect the product before purchase.

Answer: B

Explanation:

A voidable contract can be canceled by one party due to fraudulent misrepresentation, which requires a false statement of fact, made knowingly or recklessly, with intent to induce reliance, and actual reliance causing harm. In Option A, the vendor's claim that the laptop is new, despite knowing it is refurbished, is a deliberate false statement, inducing the student's purchase, making the contract voidable due to fraud. Option B involves a mistake, not fraudulent misrepresentation, as there's no intent to deceive. Option C is a negotiation issue, not misrepresentation, as the offer was clear. Option D involves a minor defect, not a false statement of fact, and lacks fraudulent intent. This question tests nuanced understanding of contract law, a key area in the Business Law category, challenging candidates to distinguish between types of misrepresentation and contract enforceability, reflecting the Praxis 5101 exam's depth.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Business Law; Business Law: Text and Cases, Chapter 12.

NEW QUESTION # 122

Select the appropriate words from the drop-down menus to complete the sentence.

Process workflows describe a set of tasks that are

and .

accidental	repetitive
predictable	temporary
random	unplanned



Exam

Answer:

Explanation:

Select the appropriate words from the drop-down menus to complete the sentence.

Process workflows describe a set of tasks that are

and

accidental	repetitive
predictable	temporary
random	unplanned

Select the appropriate words from the drop-down menus to complete the sentence.

Process workflows describe a set of tasks that are predictable and repetitive .

NEW QUESTION # 123

To accommodate the range of activities required of different occupations and professions, a computer monitor should be

- A. positioned directly in front of the user and within 35 degrees to the left or right
- B. tilted more than 20 degrees to avoid glare on the screen
- C. placed so the front of the screen is more than 40 inches from the eye
- D. set by the manufacturer for screen height and tilt

Answer: A

Explanation:

Ergonomic guidelines recommend positioning a computer monitor directly in front of the user, within 35 degrees left or right, to reduce neck strain and accommodate various tasks. Option B (40 inches from the eye) is excessive for typical use, causing eye strain. Option C (tilted more than 20 degrees) may increase glare, not reduce it. Option D (manufacturer settings) is not universally optimal for all users. This question aligns with the Information Technology category, emphasizing workplace ergonomics.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Information Technology; Occupational Safety and Health Administration (OSHA) Ergonomics Guidelines.

NEW QUESTION # 124

Which of the following describes how a company is most likely to benefit from expanding a product line?

- A. Customers who are loyal to the company's brands will be likely to try its new products.
- B. Expanding a product line limits the company's allocation of preferred shelf space in the marketplace.
- C. Consumers are assured that they can rely on consistency across all the company's brands.
- D. Expanding a product line lets the company expand a generic product line.

Answer: A

Explanation:

Expanding a product line leverages brand loyalty, encouraging existing customers to try new products due to trust in the brand. Option B (generic product line) is unclear and not a primary benefit. Option C (limiting shelf space) is a potential drawback, not a benefit. Option D (consistency) is not guaranteed by expansion alone. This question aligns with the Management and Marketing category, emphasizing product strategy.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Management and Marketing; Principles of Marketing, Chapter 8.

NEW QUESTION # 125

Which of the following is the best example of engaging with an external business communication?

- A. Analyzing an annual draft stock report from the chief financial officer
- B. Considering an invitation from quality control to attend a Six Sigma meeting
- C. Studying recruits' personality test scores prepared by human resources
- **D. Reading a Material Safety Data Sheet for a recently purchased chemical product**

Answer: D

Explanation:

External business communication involves interactions or information exchange with entities outside the organization. Reading a Material Safety Data Sheet (MSDS) for a purchased chemical product involves engaging with information provided by an external supplier or regulatory body, making it the best example.

Option A (Six Sigma meeting) is internal, as quality control is within the organization. Option B (stock report) and Option C (personality test scores) are also internal, generated by the CFO and HR, respectively.

This question aligns with the Communication and Career Development category, emphasizing external communication.

Reference: ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Communication and Career Development; Business Communication, Chapter 2.

NEW QUESTION # 126

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