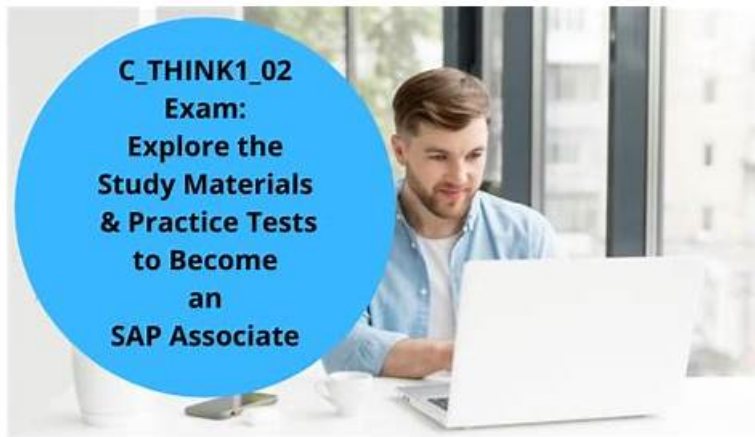


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SAP Certified Associate - Design Thinking Sample Questions (Q60-Q65):

NEW QUESTION # 60

Which of the following techniques are structured ideation techniques?

Note: There are 2 correct answers to this question.

- A. Persona
- B. Blue Ocean REICC
- C. Remember the Future
- D. Multiplication

Answer: B,D

NEW QUESTION # 61

Use your _____ data as a basis for coming up with ideas.

Note: There are 1 correct answers to this question.

- A. creation
- **B. Observation**
- C. Exportation
- D. Latent Needs

Answer: B

NEW QUESTION # 62

What are the main objectives of the "charretting" technique? Note: There are 2 correct answers to this question.

- A. Design Thinking challenges into one
- **B. Discuss with project sponsors if the scope is fuzzy or unclear Merge multiple**
- C. Speed up the synthesis phase.
- **D. Collaboratively evaluate potential areas for a given project scope**

Answer: B,D

Explanation:

The "charretting" technique is a collaborative approach used in SAP Design Thinking to address complex challenges and align stakeholders. Here's why the correct answers are C and D:

* Collaboratively evaluate potential areas for a given project scope (C): Charretting involves bringing together diverse stakeholders to brainstorm, prioritize, and evaluate potential areas of focus within a project scope. SAP emphasizes collaboration to ensure alignment and buy-in from all participants.

* Discuss with project sponsors if the scope is fuzzy or unclear (D): When the project scope is ambiguous, charretting provides an opportunity to clarify objectives and expectations with sponsors.

SAP highlights the importance of resolving uncertainties early to avoid misalignment later in the process.

Incorrect Options:

* A. Design Thinking challenges into one: While merging challenges may occur during synthesis, it is not the primary objective of charretting.

* B. Speed up the synthesis phase: Charretting is not specifically designed to accelerate synthesis but rather to foster collaboration and clarity.

NEW QUESTION # 63

What are the elements to iteratively check your innovation project on? Note: There are 2 correct Answers to this question.

- **A. Viability**
- **B. Scalability**
- C. Plausibility
- D. Saleability

Answer: A,B

NEW QUESTION # 64

What are basic principles of field research? Note: There are 2 correct answers to this question.

- A. Focus on the users who represent your main customer group.
- **B. What people say is often not what they do, think or feel.**
- **C. Ask a lot of "why" questions to get valuable data**
- D. Take people out of their context and put them in an inspiring environment

Answer: B,C

NEW QUESTION # 65

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