

Unparalleled Exam C-C4H47-2503 Reviews—Pass C-C4H47-2503 First Attempt



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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C-C4H47-2503) certification exams are a great way to analyze and evaluate the skills of a candidate effectively. Big companies are always on the lookout for capable candidates. You need to pass the SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C-C4H47-2503) certification exam to become a certified professional. This task is considerably tough for unprepared candidates however with the right C-C4H47-2503 prep material there remains no chance of failure.

SAP C-C4H47-2503 Exam Syllabus Topics:

Topic	Details
Topic 1	• Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.
Topic 2	• Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle.
Topic 3	• Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.
Topic 4	• Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.

Topic 5	• General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q33-Q38):

NEW QUESTION # 33

Sales Managers at Best Run Bikes and Cyclo Clothing now require all Sales Representatives to schedule a meeting for the contract negotiation with the customer while qualifying an Opportunity when the deal size is more than 200,000 US How will you achieve this using Playbook?

Note: There are 2 correct answers to this question.

- A. Configure a rule for Negotiated Value
- B. Configure a rule for Expected Value
- C. Configure a mandatory Activity of type Appointment for the relevant Sales Phase
- D. Configure an Activity of type Appointment for the relevant Sales Phase

Answer: B,C

NEW QUESTION # 34

A new group of Business Users have to be created and granted read only access to sales entities, such as Leads, Opportunities and Sales Quotes for a specific Sales Area.

As an Administrator, which sequence of steps must be performed?

- A. Create the Employees
- B. Create the Business Users
- C. Create the Employees
- D. Create the Business Users

Answer: C

NEW QUESTION # 35

What feature can you use for increasing the level of login protection for end user passwords?

- A. Content Security Policy
- B. Business Role
- C. Identity Provider

- D. Security Policy

Answer: C

NEW QUESTION # 36

As a Sales Manager, you want to create a Call List for your sales team. Which of the following entities can you add as participant?

Note: There are 3 correct answers to this question.

- A. Opportunities
- **B. Target Groups**
- C. Accounts
- **D. Contacts**
- **E. Leads**

Answer: B,D,E

NEW QUESTION # 37

The customer you are currently supporting has recently bought the license for SAP Sales Cloud Version 2.

How can you help them start the procedure for the system provisioning?

- A. By requesting admin access to their tenant
- B. By asking for support from product development
- **C. By following the Onboarding Guide on the SAP Help Portal**
- D. By raising a Support Ticket

Answer: C

NEW QUESTION # 38

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