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Oracle Order Management Cloud Order to Cash 2025Implementation Professional Sample Questions (Q141-Q146):

NEW QUESTION # 141
Your client sells thumb drives. Their pricing for Customer X is $15 for 1 thumb drive or $60 for a box of 5.
Which price setup will achieve the desired price?

- A. 2 Price List lines: one for $15/ea and the other for $60/box. The primary UOM check box is selected on both.
- B. 2 Price List lines: one for $15/ea and the other for $12/ea. The primary UOM check box is deselected on both.
- C. 1 Price List line for $15/ea and the primary UOM check box is selected.
  2 Price List lines: one for $15/ea and the other for $60/box. The primary UOM check box is deselected on both.
- D. 1 Price List line for $15/ea and the primary UOM check box deselected. Have the user override it if the customer orders over 5.

Answer: A

Explanation:
In Oracle Order Management Cloud Order to Cash, you can set up pricing for products based on different units of measure (UOM). In this case, you would create two price list lines: one for the individual thumb drive priced at $15 each, and another for a box of thumb drives priced at $60 per box. The primary UOM check box should be selected on both lines to indicate that these are the primary units of measure for pricing12.
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Quick Start for Setting Up Order-to-Cash
How Order-to-Cash Works in Order Management

NEW QUESTION # 142
Which fulfillment technique uses a mode where supply is hard-pegged as demand against an order?

- A. Intra-org order
- B. Drop shipment
- C. Back to back
- D. Internal material transfer

Answer: C

NEW QUESTION # 143
Your company is in the business of selling kitchen appliances.
Which three entities can you include while defining pricing rules that control how Oracle Pricing Cloud calculates the price for each time? (Choose three.)

- A. Discount List
- B. Pricing Profile
- C. Pricing Strategy
- D. Shipping change lists
- E. Cost List

Answer: A,D,E

NEW QUESTION # 144
Which three statements are false in regard to integrating public Global Order Promising web services with external order capture and management systems? (Choose three.)

- A. You cannot collect Sales Orders that are scheduled in external order management systems into Global Order Promising.
- B. Several steps are required to enable calling Global Order Promising by using public web services.

- C. The services cannot be used to inquire about the availability of supply for a potential order before the order is created in Oracle Order Management.
- D. You can collect Sales Orders that are scheduled in external order management systems into Global Order Promising.
- E. No steps are required to enable calling Global Order Promising by using public web services.

Answer: B,C,D

NEW QUESTION # 145
How can split fulfillment lines in Order Management be managed independently?

- A. Split fulfillment lines can be managed independently because they have different attributes.
- B. Split fulfillment lines cannot be managed independently.
- C. Split fulfillment lines can be managed with an orchestration process instance that has been created for them.
- D. Split fulfillment lines can be managed independently because they are often being shipped from different warehouses.

Answer: C

NEW QUESTION # 146
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