

Unparalleled Original C_TS462_2023 Questions Covers the Entire Syllabus of C_TS462_2023

SAP C_TS462_2023 Certification: Exam Details, Syllabus and Questions

SAP C_TS462_2023 Exam Guide

www.ERP4Prep.com
Get complete detail on C_TS462_2023 exam guide to crack SAP S/4HANA Cloud Private Edition, Sales. You can collect all information on C_TS462_2023 tutorial, practice test, books, study material, exam questions, and syllabus. Firm your knowledge on SAP S/4HANA Cloud Private Edition, Sales and get ready to crack C_TS462_2023 certification. Explore all information on C_TS462_2023 exam with number of questions, passing percentage and time duration to complete test.

BONUS!!! Download part of Prep4sureExam C_TS462_2023 dumps for free: <https://drive.google.com/open?id=1u7fq4e5dLU2MizXEI28bXA55U6LA0eYB>

Time talks. The passing rate for Prep4sureExam C_TS462_2023 download free dumps is really high. Our users do not worry about tests with our products. There was one big piece missing from the puzzle. As exams are very difficult and low passing rate, it will be useless if you do not purchase valid dumps. SAP C_TS462_2023 Exam Learning materials make you half the work double the things. Once you pass exam you will obtain a satisfied jobs as you desire.

SAP C_TS462_2023 Exam Syllabus Topics:

Topic	Details
Topic 1	Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.
Topic 2	Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing).
Topic 3	Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.

Topic 4	Shipping Process and Customizing: This topic describes the processing of shipping transactions and their integration with sales order management, including the relevant customization settings.
Topic 5	Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes.
Topic 6	Organizational Structures: This topic discusses the role of organizational structures and how they relate to basic functions within the sales process.
Topic 7	Sales Process and Analytics: Sales process and analytics is a topic that involves explaining and performing various tasks related to the sales process.
Topic 8	Billing Process and Customizing: This topic covers the basics of the billing process and the necessary customization settings, ensuring a smooth billing procedure.

>> Original C_TS462_2023 Questions <<

Exam Dumps C_TS462_2023 Collection & Dump C_TS462_2023 Collection

In the world in which the competition is constantly intensifying, owning the excellent abilities in some certain area and profound knowledge can make you own a high social status and establish yourself in the society. Our product boasts many advantages and varied functions to make your learning relaxing and efficient. The client can have a free download and tryout of our C_TS462_2023 Exam Torrent before they purchase our product and can download our study materials immediately after the client pay successfully.

SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q14-Q19):

NEW QUESTION # 14

In your pricing procedure you have several condition types for a price such as PROO, PR02, PN00 and HM00. Only one of these prices is taken into account Which setting causes this behavior?

- A. Exclusion indicator
- B. Condition function
- C. Header condition
- D. Condition class

Answer: A

Explanation:

In SAP S/4HANA, a pricing procedure determines how pricing conditions (e.g., PROO, PR02, PN00, HM00) are applied to calculate the final price in a sales document, such as a sales order. The question states that only one of several condition types for a price is taken into account, meaning that only one price condition is selected or applied, while the others are ignored. This behavior is controlled by the Exclusion indicator in the pricing procedure configuration.

Let's break down the question and analyze each option to understand why the Exclusion indicator is the correct choice:

Understanding Pricing in SAP S/4HANA

* A pricing procedure is a sequence of steps that determines how prices, discounts, surcharges, and taxes are calculated in a sales document.

* Condition types (e.g., PROO, PR02, PN00, HM00) represent individual pricing elements, such as base prices, promotional prices, or net prices. Each condition type has specific settings that control its behavior.

* When multiple condition types for prices exist in a pricing procedure (e.g., multiple price conditions), SAP allows configuration to ensure only one price is applied to avoid conflicts or double pricing.

* The question implies that the system selects only one price condition from PROO, PR02, PN00, or HM00, which suggests a mechanism is in place to exclude the others.

Analysis of Options

* A. Condition function:

* The Condition function is not a standard term in SAP S/4HANA pricing configuration. It may refer to the role of a condition type

(e.g., price, discount, surcharge), but it is not a specific setting that controls whether only one condition is applied. Instead, the condition function is determined by settings like the condition class and calculation type, which define the purpose and calculation logic of a condition type.

- * Why incorrect: There is no "Condition function" setting that directly causes only one price condition to be selected among multiple price conditions.

- * B. Exclusion indicator:

- * The Exclusion indicator is a setting in the pricing procedure configuration that controls condition type exclusivity. It is used to define condition exclusion groups, which determine which condition types are mutually exclusive. If multiple price condition types (e.g., PROO, PR02, PN00, HM00) are assigned to an exclusion group, the system applies a rule (e.g., selecting the condition with the best price, most specific condition, or first valid condition) to ensure only one condition is active.

- * In SAP, condition exclusion is configured via condition exclusion groups (transaction V/08 or SPRO > Sales and Distribution > Basic Functions > Pricing > Condition Exclusion). For example:

- * You create an exclusion group and assign condition types PROO, PR02, PN00, and HM00 to it.

- * You define an exclusion rule, such as "select the condition with the lowest price" or "select the first valid condition."

- * During pricing, the system evaluates the conditions in the exclusion group and applies only one based on the rule, deactivating the others.

- * This mechanism perfectly explains the behavior described in the question, where only one price condition is taken into account.

- * Why correct: The Exclusion indicator (via condition exclusion groups) ensures that only one of the price condition types is applied, based on the defined exclusion rule.

- * C. Condition class:

- * The Condition class is a setting in the condition type configuration (transaction V/06) that categorizes the condition type's purpose, such as:

- * B: Prices (e.g., PROO, PR02 for base prices).

- * A: Discounts or surcharges.

- * C: Taxes, etc.

- * While the condition class determines whether a condition is treated as a price, discount, or tax, it does not control whether multiple price conditions are mutually exclusive. For example, multiple condition types can have the condition class "B" (Prices) and still coexist unless an exclusion rule is applied.

- * Why incorrect: The Condition class defines the type of condition but does not enforce the selection of only one price condition among multiple price conditions.

- * D. Header condition:

- * A Header condition is a setting in the condition type configuration that determines whether a condition is applied at the header level (affecting the entire document) or the item level (affecting specific items). For example, a header condition might apply a flat surcharge to the entire sales order, while item conditions like PROO or PR02 apply to specific materials.

- * While header conditions affect how a condition is applied, they do not control whether only one price condition is selected from multiple price conditions at the item level.

- * Why incorrect: The Header condition setting is unrelated to ensuring that only one price condition (e.g., PROO, PR02, PN00, or HM00) is applied.

Why Exclusion Indicator is the Correct Choice

- * The Exclusion indicator is part of the condition exclusion configuration in the pricing procedure. It is used to manage scenarios where multiple price condition types (e.g., PROO for standard price, PR02 for promotional price, PN00 for net price, HM00 for manual price) are defined, but only one should be applied to avoid conflicting prices.

- * For example:

- * In the pricing procedure (transaction V/08), you define a condition exclusion group and assign PROO, PR02, PN00, and HM00 to it.

- * You set an exclusion rule, such as:

- * Rule A: Select the condition with the lowest price.

- * Rule B: Select the condition with the highest price.

- * Rule C: Select the first valid condition in the sequence.

- * During sales order processing, the system evaluates the conditions in the exclusion group, applies the rule, and deactivates all other conditions in the group, ensuring only one price is used.

- * This is a common setup in SAP S/4HANA to handle scenarios with multiple price conditions, such as standard prices, promotional prices, or customer-specific prices, ensuring clarity and consistency in pricing.

Practical Context

- * In the SAP system, condition exclusion is configured in the following path:

- * SPRO > Sales and Distribution > Basic Functions > Pricing > Condition Exclusion > Condition Exclusion for Groups of Conditions.

- * Alternatively, use transaction VOK8 to maintain condition exclusion groups and assign condition types.

- * During sales order creation, the system checks the pricing procedure, identifies the exclusion group, and applies the exclusion rule to select one condition type (e.g., PROO) while deactivating others (e.g., PR02, PN00, HM00).

- * For example, if PROO has a price of \$100, PR02 has \$90, and the exclusion rule is "select the lowest price," the system will apply

PR02 and exclude the others.

Why Other Options Don't Fit

* Condition function: Not a standard SAP term or setting for controlling exclusivity.

* Condition class: Defines the type of condition (e.g., price vs. discount) but doesn't manage exclusivity between multiple price conditions.

* Header condition: Controls the level of application (header vs. item) but doesn't determine which price condition is selected.

NEW QUESTION # 15

Which option can you use to set up complex pricing scenarios?

Note: There are 2 correct answers to this question

- A. Add new fields for pricing
- B. Set up counter field
- C. Define process categories
- D. Define requirements

Answer: A,D

Explanation:

To set up complex pricing scenarios in SAP, you can use the following options:

C . Define requirements: Requirements in the context of pricing are specific conditions that must be met for a pricing condition to apply. By defining custom requirements, you can control when a particular pricing condition becomes active, allowing for the creation of complex pricing scenarios based on various factors such as customer, material, sales area, etc.

D . Add new fields for pricing: By adding new fields to the pricing procedure, you can incorporate additional data points into your pricing calculations. This allows for more nuanced and complex pricing scenarios that take into account a wider range of variables, such as specific attributes of a customer, order, or material.

Setting up counter fields (Option B) can also contribute to complex pricing scenarios by allowing sequential processing of conditions that meet certain criteria, but the primary tools for creating complexity are defining requirements and adding new fields to accommodate diverse pricing logic.

NEW QUESTION # 16

Which controls can you set when you configure a schedule line category? Note: There are 2 correct answers to this question.

- A. Delivery relevance
- B. Create delivery group
- C. Goods movement type
- D. Structure scope

Answer: A,C

NEW QUESTION # 17

What must every condition record contain? Note: There are 2 correct answers to this question.

- A. Calculation type
- B. Quantity
- C. Scale
- D. Validity period

Answer: A,D

NEW QUESTION # 18

Which fields are used to determine the delivery item category? Note: There are 3 correct answers to this question.

- A. Delivery type
- B. Item category group
- C. Higher-level item category

- D. Shipping point
- E. MRP type

Answer: A,B,C

NEW QUESTION # 19

.....

Someone always asks: Why do we need so many certifications? One thing has to admit, more and more certifications you own, it may bring you more opportunities to obtain better job, earn more salary. This is the reason that we need to recognize the importance of getting the test C_TS462_2023 certifications. More qualified certification for our future employment has the effect to be reckoned with, only to have enough qualification certifications to prove their ability, can we win over rivals in the social competition. Therefore, the C_TS462_2023 Guide Torrent can help users pass the qualifying examinations that they are required to participate in faster and more efficiently.

Exam Dumps C_TS462_2023 Collection: https://www.prep4sureexam.com/C_TS462_2023-dumps-torrent.html

- High Pass-Rate Original C_TS462_2023 Questions, Ensure to pass the C_TS462_2023 Exam ☐ Immediately open ☐ www.torrentvce.com ☐ and search for ➡ C_TS462_2023 ☐ to obtain a free download ☐ C_TS462_2023 Upgrade Dumps
- Explore the SAP C_TS462_2023 Online Practice Test Engine ☐ Easily obtain free download of [C_TS462_2023] by searching on ➤ www.pdfvce.com ☐ ☐ Authorized C_TS462_2023 Exam Dumps
- C_TS462_2023 Cert Guide ☐ Dumps C_TS462_2023 Cost ☐ C_TS462_2023 Exam Exercise ☐ Search on ☀ www.real4dumps.com ☐ ☀ ☐ for ➡ C_TS462_2023 ☐ to obtain exam materials for free download ☐ C_TS462_2023 Test Testking
- Explore the SAP C_TS462_2023 Online Practice Test Engine ☐ Easily obtain ☐ C_TS462_2023 ☐ for free download through ➤ www.pdfvce.com ◀ ☐ Valid C_TS462_2023 Test Blueprint
- New C_TS462_2023 Exam Pass4sure ☐ C_TS462_2023 Cert Guide ☐ New C_TS462_2023 Exam Pass4sure ☐ Immediately open ➤ www.exams4collection.com ◀ and search for { C_TS462_2023 } to obtain a free download ☐ ☐ Reliable C_TS462_2023 Guide Files
- Dumps C_TS462_2023 Guide ☐ Valid C_TS462_2023 Test Blueprint ☐ C_TS462_2023 Upgrade Dumps ☐ Open website ☀ www.pdfvce.com ☐ ☀ ☐ and search for (C_TS462_2023) for free download ➡ ☐ 100% C_TS462_2023 Accuracy
- Valid Original C_TS462_2023 Questions Provide Prefect Assistance in C_TS462_2023 Preparation ☐ Open ☀ www.prep4sures.top ☐ ☀ ☐ enter ➤ C_TS462_2023 ☐ and obtain a free download ☐ Latest C_TS462_2023 Test Practice
- Authorized C_TS462_2023 Exam Dumps ☐ Dumps C_TS462_2023 Cost ☐ New C_TS462_2023 Exam Pass4sure ☐ ☐ Search for 「 C_TS462_2023 」 and download it for free on ➤ www.pdfvce.com ☐ website ☐ New C_TS462_2023 Exam Pass4sure
- Dumps C_TS462_2023 Guide ✓ C_TS462_2023 Upgrade Dumps ☐ 100% C_TS462_2023 Accuracy ☐ Download ✓ C_TS462_2023 ☐ ✓ ☐ for free by simply searching on 《 www.vceengine.com 》 ☐ C_TS462_2023 Exam Exercise
- C_TS462_2023 Test Testking ☐ 100% C_TS462_2023 Accuracy ☐ Exam Vce C_TS462_2023 Free ☐ ➡ www.pdfvce.com ☐ is best website to obtain 《 C_TS462_2023 》 for free download ☐ New C_TS462_2023 Test Pattern
- The Best Original C_TS462_2023 Questions - New - Trustable C_TS462_2023 Materials Free Download for SAP C_TS462_2023 Exam ☐ Easily obtain (C_TS462_2023) for free download through 「 www.prep4sures.top 」 ☐ ☐ Exam Vce C_TS462_2023 Free
- shortcourses.russellcollege.edu.au, ieearc.com, samston182.fireblogz.com, 106.15.58.108, www.stes.tyc.edu.tw, truetraders.co.in, daotao.wisebusiness.edu.vn, aselenglish.com, www.wcs.edu.eu, renasnook.com, Disposable vapes

P.S. Free & New C_TS462_2023 dumps are available on Google Drive shared by Prep4sureExam: <https://drive.google.com/open?id=1u7fq4e5dLU2MizXEI28bXA55U6LA0eYB>