

# Updated and Error-free Salesforce Salesforce-Certified-Administrator Exam Practice Test Questions

Salesforce Admin Certification

## Salesforce Administrator Certification Practice Exam 3 Questions and Answers 100% Correct | Updated 2024

The Call Center Manager has requested that you add the ability for Service Reps to manually grant access to Cases to other Salesforce users. What Security and Access feature would you use to fulfill this requirement? - Answer   Manual Sharing

This type of field is a special lookup relationship available only on the User object, which enables using a lookup field to associate one user with another user record. For example, you can create a this type of field to store a user's direct manager. What is this type of field called? - Answer   Hierarchical Relationship

You have been tasked with creating a new profile for a new team that has been created that focuses strictly on Social Media Marketing. These users report that a Custom App they used to have access to no longer appears from the Applications dropdown menu at the top-right of the screen in Salesforce Classic. What do you need to adjust on the Profile to get this Application to display for this new Profile's assigned users? - Answer   Assigned Apps

Universal Containers has previously implemented a Custom Object that is associated with Account. This Custom Object is called 'Private Notes' in which the Account Owner can create their personal notes related to an account. These notes are set to Private at the Org Wide Default, and access is not granted using hierarchies.

A new process automation request has come in for you to fulfill. This request contains a requirement that whenever an Account's owner is changed, all of the Account's Private Notes records are subsequently deleted.

Which Process Automation Tool can fulfill this requirement?  
(Select 1) - Answer   Flow Builder

When mapping fields for the Lead conversion process, which other objects can you map fields to in Salesforce? (select 3) - Answer   1) Contact  
2) Opportunity  
3) Lead

Your support group has recently taken on support of another region. This new region requires support reps to capture new and different information on cases, and this new region's cases will require additional Case Status designations within the lifespan of

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### Salesforce Certified Administrator Sample Questions (Q214-Q219):

#### NEW QUESTION # 214

Sales users at Universal Containers are reporting that it is taking a long time to edit opportunity records. Normally, the only field they are editing is the Stage field.

Which two options should the administrator recommend to help simplify the process?

Choose 2 answers

- A. Use a Kanban list view for Opportunity.
- B. Configure an auto launched flow for Opportunity editing.
- C. Create a simplified Opportunity page layout.
- D. Add a path for stage to the opportunity record page.

Answer: A,B

#### NEW QUESTION # 215

Cloud Kicks wants to try out an app from the AppExchange to ensure that the app meets its needs.

Which two options should the administrator suggest?

Choose two answers

- A. Install in a sandbox.
- B. Download into a Trailhead Playground.
- C. Test Drive in a production org.
- D. Check edition compatibility.

Answer: A,B

Explanation:

Explanation

A Trailhead Playground is a free, online learning environment that allows you to try out Salesforce features and apps. You can use a Trailhead Playground to test out an app from the AppExchange before you install it in your production org.

A sandbox is a copy of your production org that you can use to test changes and new features. You can install an app from the AppExchange in a sandbox to see how it works in your environment.

Testing an app in a production org is not recommended, as it could affect your live data. Checking edition compatibility is important, but it is not a way to try out an app.

#### NEW QUESTION # 216

Which tool should an administrator use to identify and fix potential session vulnerabilities?

- A. Setup Audit Trail
- B. Field History Tracking
- C. Security Health Check
- D. Organization-Wide Defaults

Answer: C

### NEW QUESTION # 217

Cloud Kicks (CK) has new administrator who is asked to put together a memo detailing salesforce uses to budget for upcoming license purchases.

Where Should the administrator go to find out what type of licenses CK Has purchased and how many are available.

- A. Search for licenses types in setup.
- B. User Management settings in setup.
- C. **User Licenses Related List in Company information.**
- D. Usage based entitlement related list in company information.

**Answer: C**

### NEW QUESTION # 218

Universal Containers wants to provide reseller partners with discounted prices on the products they purchase.

How should an administrator configure this requirement?

- A. Use a different Opportunity record type.
- B. **Create a separate PriceBook for reseller partners.**
- C. Add a Partner\_Discount\_c field to the Opportunity
- D. Build separate reseller partner products.

**Answer: B**

Explanation:

Explanation

A PriceBook is a feature that allows administrators to define different prices for the same products based on different criteria such as customer segment, region, channel, etc. For example, a PriceBook can provide reseller partners with discounted prices on the products they purchase compared to regular customers. A PriceBook consists of one or more PriceBook entries that specify the product ID, pricebook ID, list price, currency, and active status for each product-pricebook combination.

References:[https://help.salesforce.com/s/articleView?id=sf.pricebook\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.pricebook_overview.htm&type=5)

### NEW QUESTION # 219

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