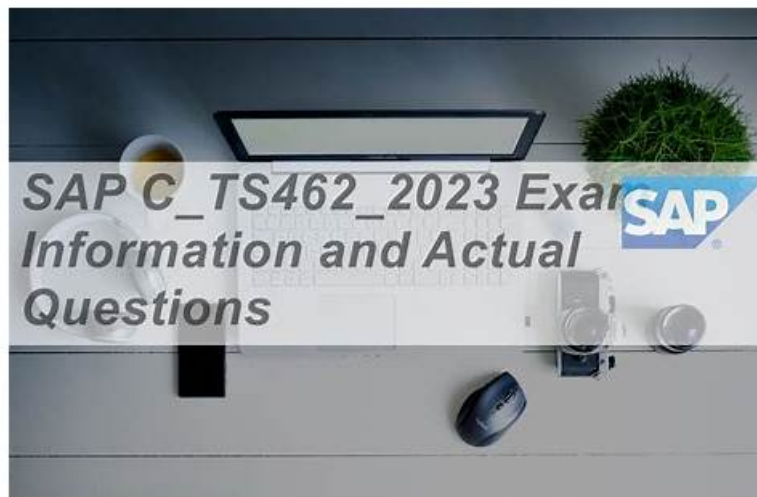


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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q57-Q62):

NEW QUESTION # 57

When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in quotation. If it is copied from the sold-to party, it must be in the sold-to party language.

What must you do? Note: There are 3 correct answers to this question.

- A. Include the text type with an appropriate access sequence in the text determination procedure.
- B. Assign an appropriate text type to the sales document type.
- C. Ensure that the access sequence reads the sold-to party text first.
- D. Assign the text determination procedure to the sales document type.

- E. In the access sequence, set the partner function language for this text to "sold-to party".

Answer: A,D,E

Explanation:

Basic Functions (customizing)

NEW QUESTION # 58

You are a consultant on an SAP S/4HANA Cloud greenfield project. As part of their clean core journey, the customer must analyze the current IT landscape to eliminate redundant systems and establish an efficient architectural design.

Which of the following can you use to do the analysis?

- A. Lean IX
- B. SAP Cloud ALM
- C. SAP Solution Manager
- D. SAP Best Practices

Answer: D

NEW QUESTION # 59

Which controls can you set when you configure a schedule line category? Note: There are 2 correct answers to this question.

- A. Delivery relevance
- B. Goods movement type
- C. Create delivery group
- D. Structure scope

Answer: A,B

Explanation:

When configuring a schedule line category, the controls you can set include:

B . Delivery relevance: This determines whether the schedule line and thus the item are relevant for delivery, affecting the generation of delivery documents.

C . Goods movement type: This controls the type of goods movement that will be posted when delivery for items in this schedule line category is executed, impacting inventory management.

NEW QUESTION # 60

Which fields are used to determine the delivery item category? Note: There are 3 correct answers to this question.

- A. Shipping point
- B. MRP type
- C. Item category group
- D. Higher-level item category
- E. Delivery type

Answer: C,D,E

NEW QUESTION # 61

During the material availability check for a sales order item, the ordered quantity is completely confirmed on the required date even though there is only a partial quantity in stock. Which setting could lead to this behavior?

- A. The Maximum Number of Partial Deliveries indicator is set to 1 in the sales order item.
- B. The Complete Delivery indicator is set in the business partner master record and in the customer material info record.
- C. The With Reservations indicator is set in the configuration of the scope of availability check.
- D. The Without Replenishment Lead Time indicator is not set in the configuration of the scope of availability check.

Answer: C

Explanation:

The setting that could lead to the complete confirmation of the ordered quantity despite only partial stock availability is:

D . The With Reservations indicator is set in the configuration of the scope of availability check: This setting might allow the system to confirm the full order quantity based on anticipated stock receipts within the replenishment lead time.

NEW QUESTION # 62

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