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100 CSCP Exam Questions

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CSCP Topics

The CSCP exam covers 3 modules, with each focusing on critical concepts in the field of supply chain management. They include the following:

- Supply Chain Design (23%);
- Supply Chain Planning and Execution (43%);
- Supply Chain Improvement and Best Practices (34%).

To obtain the CSCP certification, candidates must pass a rigorous exam that covers a broad range of supply chain topics. CSCP

Exam is designed to test candidates' knowledge of supply chain management principles, as well as their ability to apply these principles to real-world scenarios. CSCP exam is divided into three modules, each of which focuses on a different aspect of the supply chain. Candidates must pass all three modules to obtain the CSCP certification.

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APICS Certified Supply Chain Professional Sample Questions (Q268-Q273):

NEW QUESTION # 268

Which of the following consequences are primary objectives in network design?

- A. Increase market share and revenue.
- B. Reduce inventory cost and increase market share.
- **C. Improve service level and reduce inventory cost.**
- D. Improve service level and increase revenue.

Answer: C

Explanation:

The primary objectives in network design for supply chains are to improve service levels while simultaneously reducing inventory costs. Improving service levels involves enhancing the ability to meet customer demand promptly and efficiently, which can lead to higher customer satisfaction and loyalty.

Reducing inventory costs involves optimizing inventory levels to minimize holding costs, obsolescence, and capital tied up in stock. Together, these objectives ensure that the supply chain operates efficiently and cost-effectively, contributing to overall profitability and competitiveness. Other potential objectives like increasing market share and revenue (options C and D) are important but secondary to the core goals of service level improvement and cost reduction.

Simchi-Levi, D., Kaminsky, P., & Simchi-Levi, E. (2008). "Designing and Managing the Supply Chain: Concepts, Strategies, and Case Studies."

NEW QUESTION # 269

What is the unintended effect of customers requiring complete shipments?

- A. Customers tend to purchase in smaller quantities to ensure shipments are complete.
- **B. Suppliers have to maintain much higher inventory levels.**
- C. Suppliers will not have as much inventory since orders are shipped complete.
- D. Customers requiring complete shipments have no impact on the supply chain.

Answer: B

NEW QUESTION # 270

A group of trading partners that uses the triple bottom line (TBL) to measure its performance is focusing on:

- A. market share and profitability.
- **B. sustainable business practices.**
- C. green reverse logistics.
- D. supply chain integration.

Answer: B

Explanation:

The triple bottom line (TBL) is an accounting framework that incorporates three dimensions of performance:

social, environmental, and financial. This framework encourages businesses to commit to focusing on social and environmental concerns just as they do on profits. When a group of trading partners uses the TBL to measure its performance, they are focusing on sustainable business practices. This involves assessing the impacts of their activities not only on profitability (economic performance) but also on people (social performance) and the planet (environmental performance), aiming for a balanced approach to business success. References: Elkington, J. (1994). "Towards the Sustainable Corporation: Win-Win-Win Business Strategies for Sustainable Development," California Management Review.

NEW QUESTION # 271

Point-of-sale information fails to measure actual demand most likely because:

- A. there is lag time in the system.
- B. inventory levels are inaccurate.
- C. holidays interrupt typical sales patterns.
- D. data about lost sales cannot be captured.

Answer: D

NEW QUESTION # 272

The best way to manage a business relationship is to measure performance to:

- A. quality targets.
- B. agreed-upon metrics.
- C. cost of ownership metrics.
- D. on-time delivery.

Answer: B

Explanation:

The best way to manage a business relationship is to measure performance based on agreed-upon metrics.

These metrics are established mutually by both parties involved and reflect the key performance indicators (KPIs) that are most relevant to their specific relationship and objectives. This approach ensures transparency, accountability, and alignment of expectations, facilitating a collaborative and effective partnership. By focusing on these metrics, both parties can track progress, identify areas for improvement, and make data-driven decisions to enhance the relationship.

References:

"Supplier Relationship Management: Unlocking the Hidden Value in Your Supply Base" by Jonathan O'Brien

"The Handbook of Supply Chain Management" by James B. Ayers

NEW QUESTION # 273

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