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Salesforce is one of the world's leading customer relationship management (CRM) platforms that helps businesses manage their sales, marketing, and customer service operations. Salesforce certification is an excellent way to demonstrate your expertise in utilizing the Salesforce platform to potential employers. One of the most popular certifications offered by Salesforce is the Salesforce-Associate (Salesforce Certified Associate) Certification Exam.

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### Salesforce Certified Associate Sample Questions (Q24-Q29):

#### NEW QUESTION # 24

Where can a org's service status and performance degradation information be found?

- A. Salesforce
- B. Salesforce help
- C. AppExchange portal

**Answer: A**

Explanation:

The Salesforce Trust site is where an org's service status and performance degradation information can be found. The Salesforce Trust site is a resource that provides transparency and real-time information about the availability, performance, security, privacy, and compliance of the Salesforce platform. The Salesforce Trust site allows the user to check the current and historical status of their org's instance, as well as subscribe to notifications and alerts about any maintenance or incidents. The AppExchange portal is a resource that provides access to thousands of apps and components that extend the functionality and features of the Salesforce

platform. The AppExchange portal does not provide information about the service status and performance of the Salesforce platform. Salesforce Help is a resource that provides documentation, guides, videos, and support for Salesforce users who need assistance with using or troubleshooting Salesforce products and features. Salesforce Help does not provide information about the service status and performance of the Salesforce platform.

#### NEW QUESTION # 25

How can a user see only contacts from a specific city on the 'New This Week' list view without changing what other users see?

- A. Build a private report for contacts that is filtered by the specific city.
- B. Change the permissions so they can only see records from the specific city.
- C. Clone the list view with a new name, and filter by the specific city.

**Answer: C**

Explanation:

The user can clone the list view with a new name, and filter by the specific city to see only contacts from that city on the list view. This will not affect what other users see on the original list view.

#### NEW QUESTION # 26

Get Cloudy Consulting (GCC) wants to customize its Sales application's Home tab with additional components.

Outside of the org, where should GCC's Salesforce associate go to collaborate with others on solutions that might resonate with GCC users?

- A. Search for modules in Trailhead.
- B. Ask a question in a Trailblazer Community Group.
- C. Explore documents in Help and Training.

**Answer: B**

#### NEW QUESTION # 27

Get Cloudy Consulting's growing marketing team is on a custom profile named Marketing Team. The team currently has Read access to leads and opportunities. Two marketing managers need Edit access on leads.

What should the Salesforce associate do to grant them the access they need?

- A. Create a permission set that grants Edit access to leads and assign it to the marketing team.
- B. Create a permission set that grants Edit access to leads and assign it to the marketing managers.
- C. Create a new profile that grants Edit access to leads and assign it to the marketing managers.

**Answer: B**

#### NEW QUESTION # 28

A sales rep at Get Cloudy Consulting asks the new Salesforce associate to give them a report showing all the active accounts for the sales rep's territory.

Where should the associate go to create a new report for Accounts?

- A. Setup
- B. Accounts tab
- C. Reports tab

**Answer: C**

Explanation:

Explanation

The Reports tab is where the associate should go to create a new report for Accounts. The Reports tab allows the user to create, view, edit, and run reports in Salesforce. The user can select a report type, such as Accounts, Accounts with Contacts, or Accounts with Opportunities, and then add filters, groupings, charts, and other features to customize the report. The Setup menu is where the

user can configure the settings and customization of Salesforce, such as creating objects, fields, workflows, and security settings. The Accounts tab is where the user can view, create, edit, and delete account records in Salesforce.

## NEW QUESTION # 29

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