

Updated Salesforce - Valid Dumps Sales-Admn-202 Questions



As is known to us, getting the newest information is very important for all people to pass the exam and get the certification in the shortest time. In order to help all customers gain the newest information about the Sales-Admn-202 exam, the experts and professors from our company designed the best Salesforce Certified CPQ Administrator test guide. The experts will update the system every day. If there is new information about the exam, you will receive an email about the newest information about the Sales-Admn-202 learning dumps. We can promise that you will never miss the important information about the exam.

Whatever your professional, working towards a Salesforce Certified CPQ Administrator Sales-Admn-202 certification or designation takes a significant amount of effort and time. Once you have put all your effort, and investment and prepared well then you will be in a position to pass the Salesforce Certified CPQ Administrator Sales-Admn-202 Certification Exam. But once you get success in the Salesforce Certified CPQ Administrator Sales-Admn-202 test you'll be eligible to avail all the personal and professional benefits associated with Salesforce Certified CPQ Administrator Sales-Admn-202 certification.

>> Valid Dumps Sales-Admn-202 Questions <<

Valid Sales-Admn-202 Test Preparation & Latest Sales-Admn-202 Dumps Sheet

By these three versions we have many repeat orders in a long run. The PDF version helps you read content easier at your process of studying with clear arrangement, and the PC Test Engine version allows you to take stimulation exam to check your process of exam preparing, which support windows system only. Moreover, there is the APP version, you can learn anywhere at any time with it at your cellphones without the limits of installation. As long as you are willing to exercise on a regular basis, the exam will be a piece of cake, because what our Sales-Admn-202 practice materials include are quintessential points about the exam.

Salesforce Sales-Admn-202 Exam Syllabus Topics:

Topic	Details
Topic 1	• Products: This section of the exam measures skills of Salesforce Administrators and covers setting up Products, Price Books, and Price Book Entries. It evaluates understanding of how the product catalog impacts CPQ data flow and the overall quoting process.
Topic 2	• Product Selection: This section of the exam measures skills of Salesforce Administrators and covers enabling product selection through tools like Search Filters, field sets, and Custom Actions. It ensures that users can easily find and configure products to match business needs.
Topic 3	• Bundle Configurations: This section of the exam measures skills of Salesforce Consultants and covers setting up bundle structures to meet various business requirements. It evaluates the ability to configure Product Rules that ensure bundles work properly according to defined processes.

Topic 4	CPQ Platform: This section of the exam measures skills of Salesforce Administrators and covers designing, configuring, and troubleshooting Price Rules using lookup objects and formulas. It involves applying knowledge of the quote calculation sequence, permissions, record types, field sets, and page layouts. It also tests understanding of CPQ data flow across objects, localization and multi-currency setup, package-level settings, and how the CPQ managed package integrates within a Salesforce org.
Topic 5	Pricing: This section of the exam measures skills of Salesforce Administrators and covers choosing and applying the right pricing strategies such as Discount Schedules, Block Prices, Contracted Prices, subscription models, and percent-of-total. It also includes determining the expected outcomes of different pricing methods.
Topic 6	Orders, Contracts, Amendments, and Renewals: This section of the exam measures skills of Salesforce Consultants and covers understanding the data required for generating Orders and Contracts. It also involves creating renewal and amendment quotes, and deciding when to use Orders, Contracts, Subscriptions, and Assets to satisfy customer and business processes.
Topic 7	Quote Templates: This section of the exam measures skills of Salesforce Consultants and covers setting up Quote Templates that align with business requirements. It involves configuring layouts and components to generate professional quotes.

Salesforce Certified CPQ Administrator Sample Questions (Q86-Q91):

NEW QUESTION # 86

Universal Containers has multiple sales teams that need to select from a subset of the product catalog on the Product Selection page. Which solution meets the business requirement without creating a separate Price Book?

- A. Create a Hidden Filter in Product Selection based on Profile.
- B. Create a Filter Product Rule.
- C. Create a bundle with a Configuration Attribute.
- D. Create multiple bundles with validation Product Rules.

Answer: D

Explanation:

Requirement Overview:

* Each sales team needs access to a specific subset of products without requiring separate Price Books.

Solution:

* Use multiple bundles with validation Product Rules to restrict access to specific products based on user criteria (e.g., Profile or custom field).

* This avoids the need to create and manage separate Price Books for each team.

Steps to Configure:

* Create a bundle for each subset of products.

* Use Product Rules to validate and restrict access based on sales team criteria.

Validation:

* Test the Product Selection page to ensure that each sales team can access only their specific subset of products.

NEW QUESTION # 87

The admin at Universal Containers receives a report from a user that checking the Contracted box on an Opportunity with a single Product fails to result in a Contract.

What are two possible reasons a Contract is unable to be created?

Choose 2 answers

- A. The Subscription Pricing field on the Product is blank.
- B. The Subscription Conversion Behavior field on the Product is set to None.
- C. The Opportunity must have a Primary Quote associated to it.
- D. The Subscription Pricing field on the Product is One-time

Answer: B,C

Explanation:

Issue:

* Contract creation fails when the Contracted checkbox is checked on an Opportunity.

Possible Causes:

* A: If the Subscription Conversion Behavior is set to None, the product is not converted into a Subscription, preventing the Contract from being created.

* B: The Opportunity requires a Primary Quote to generate a Contract, as the Contract details are derived from the Quote.

Why Other Options Are Incorrect:

* C: If the Subscription Pricing field is blank, the product is treated as non-subscription but does not prevent Contract creation.

* D: Products with Subscription Pricing = One-time are not converted to Subscriptions, but they do not block Contract creation.

Salesforce CPQ Reference:

* Contract creation requirements and behaviors are documented under CPQ Subscription Management Guidelines .

NEW QUESTION # 88

An admin is working on a Primary Quote attached to an Opportunity. The nice Book and Currency on the Quote and Opportunity match. However, only some of the Products from the Quote are being synced to the Opportunity, and error messages are displayed.

Which three reasons explain why these Products failed to create Opportunity Products?

Choose 3 answers

- A. Exclude from Opportunity is checked on the Product record.
- B. Q Validation Rules on the Opportunity Product silently fail.
- D. Only Products with an Effective Quantity greater than or less than zero sync to the Opportunity.

Answer: A,B,D

Explanation:

Issue Analysis:

* Products not syncing to Opportunity Products is usually caused by specific CPQ conditions or rules.

Reasons for Failure:

* B: Products with an Effective Quantity of zero are excluded from syncing.

* C: Validation Rules on the Opportunity Product object may silently block the sync process if they are not met.

* D: Products with a price of zero do not sync by default.

Why Other Options Are Incorrect:

* A: Missing Price Book Entries prevent quoting entirely, not syncing issues.

* E: The Exclude from Opportunity checkbox applies to the Product Option, not the syncing process.

Salesforce CPQ Reference:

* CPQ guidelines for syncing Quote Lines to Opportunity Products .

NEW QUESTION # 89

Which three CPQ pricing functionalities contribute to Regular Price during the price calculation sequence?

Choose 3 answers

- A. Contracted Price
- B. Additional Discount Fields
- C. Prorate Multiplier
- D. Discount Schedules
- E. Target Customer Amount

Answer: A,C,D

Explanation:

CPQ Price Calculation Sequence:

* The Regular Price is calculated as part of the price waterfall, and several factors influence it.

Key Contributors:

- * Prorate Multiplier: Adjusts prices for subscription products based on term alignment.
 - * Contracted Price: Overrides the List Price for specific customers.
 - * Discount Schedules: Apply volume or tiered discounts during price calculation.
- Why Other Options Are Incorrect:
- * A: Additional Discount Fields apply after Regular Price is calculated.
 - * D: Target Customer Amount is used in quoting, not directly in Regular Price calculation.
- Salesforce CPQ Reference:
- * Price waterfall and Regular Price contributors are detailed in CPQ Pricing Configuration .

NEW QUESTION # 90

A sales user generated a Renewal Opportunity with Opportunity Products by using the Renewal Forecast checkbox on the Contract. Near the end of the Contract, the sales user navigates to the Renewal Opportunity and uses the New button from the Quotes Related list. The sales user notices the Renewal Quote is missing some of the renewable Products. Preserve bundle structure on the Contract is set to True. What are two ways a sales user should generate an accurate Renewal Quote?

- A. Clone the original Quote and update Quote Type to Renewal.
- **B. Create Renewal Quotes using the Renew Contracts button from the Account's Contract Related list.**
- C. Clone the original opportunity using the clone with Products button and use the New Quote in the Quote relatedlist.
- **D. Create Renewal Quotes using the Renewal Quoted checkbox on the Contract.**

Answer: B,D

Explanation:

Requirement Overview:

- * Ensure the Renewal Quote is accurate and includes all renewable products from the original Contract.

Solution:

- * C. Renewal Quoted Checkbox:
- * Select the Renewal Quoted checkbox on the Contract to generate Renewal Quotes automatically.
- * D. Renew Contracts Button:
- * Use the Renew Contracts button from the Account's Contract Related List to create Renewal Quotes directly.

Steps to Configure:

- * Ensure the Contract is active and associated with the correct Account.
- * Use either the Renewal Quoted checkbox or the Renew Contracts button to generate Renewal Quotes.

NEW QUESTION # 91

.....

We are dedicated to helping you pass the next certificate exam fast. Sales-Admn-202 Exam Braindumps contains questions and answers, and they will be enough for you to deal with your exam. Sales-Admn-202 exam dumps have most of knowledge points of the exam. In the process of practicing, you can also improve your ability. Furthermore, we provide you with free demo for you to have a try before purchasing, so that you can have a better understanding of what you are going to buying. If you indeed have questions, just contact our online service stuff.

Valid Sales-Admn-202 Test Preparation: <https://www.examsreviews.com/Sales-Admn-202-pass4sure-exam-review.html>

- Valid Sales-Admn-202 Test Simulator ☐ Valid Sales-Admn-202 Test Simulator ☐ Certification Sales-Admn-202 Test Questions ☐ Go to website ☐ www.dumps4pdf.com ☐ open and search for ➡ Sales-Admn-202 ☐ to download for free ☐ Sales-Admn-202 Exam Objectives
- Certification Sales-Admn-202 Test Answers ☒ Sales-Admn-202 Actual Braindumps ☐ Sales-Admn-202 Trustworthy Source ☐ The page for free download of 【 Sales-Admn-202 】 on ⇒ www.pdfvce.com ⇐ will open immediately ☐ Practice Sales-Admn-202 Exam
- 2025 Salesforce Useful Valid Dumps Sales-Admn-202 Questions ☐ Immediately open { www.itcerttest.com } and search for (Sales-Admn-202) to obtain a free download ☐ Certification Sales-Admn-202 Test Answers
- Sales-Admn-202 Latest Practice Questions ☐ Sales-Admn-202 Complete Exam Dumps ☐ Sales-Admn-202 Actual Braindumps ☐ > www.pdfvce.com < is best website to obtain “ Sales-Admn-202 ” for free download ☐ New Sales-Admn-202 Exam Bootcamp
- Quiz Sales-Admn-202 Salesforce Certified CPQ Administrator Realistic Valid Dumps Questions ☐ Search for ☐ Sales-Admn-202 ☐ and download exam materials for free through ➤ www.examdiscuss.com ☐ Valid Sales-Admn-202 Test Discount

- Free PDF Quiz High Hit-Rate Sales-Admn-202 - Valid Dumps Salesforce Certified CPQ Administrator Questions □ Search for 《Sales-Admn-202》 and download exam materials for free through 【www.pdfvce.com】 □ Certification Sales-Admn-202 Test Answers
- Valid Sales-Admn-202 Test Simulator □ New Sales-Admn-202 Exam Bootcamp □ Certification Sales-Admn-202 Test Answers □ Search for [Sales-Admn-202] and easily obtain a free download on 【www.real4dumps.com】 □ Sales-Admn-202 Latest Practice Questions
- Sales-Admn-202 Complete Exam Dumps □ Certification Sales-Admn-202 Training □ Valid Test Sales-Admn-202 Fee □ Go to website ▷ www.pdfvce.com ◁ open and search for ➡ Sales-Admn-202 □ to download for free □ Sales-Admn-202 Latest Practice Questions
- Sales-Admn-202 Exam Objectives □ Valid Test Sales-Admn-202 Fee ↖ Sales-Admn-202 Test Vce □ Search for 【Sales-Admn-202】 and easily obtain a free download on ⇒ www.real4dumps.com ⇐ □ Sales-Admn-202 Exam Success
- Sales-Admn-202 Latest Practice Questions □ Certification Sales-Admn-202 Training □ Sales-Admn-202 Complete Exam Dumps □ Open ▷ www.pdfvce.com ◁ and search for ➡ Sales-Admn-202 □ to download exam materials for free □ Certification Sales-Admn-202 Test Questions
- 2025 Salesforce Useful Valid Dumps Sales-Admn-202 Questions □ Open website □ www.exams4collection.com □ and search for ➡ Sales-Admn-202 □ for free download □ Valid Test Sales-Admn-202 Fee
- www.beprominds.com, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, lms.ait.edu.za, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, ncerciclass.com, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, nghiaphuongtrang.blogspot.com, Disposable vapes