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Salesforce Advanced-Administrator Certification Exam tests the candidate's knowledge and understanding of advanced-level Salesforce features and functionalities. Advanced-Administrator exam covers a wide range of topics such as security and access, data management, analytics, automation, and customization. Salesforce Certified Advanced Administrator certification exam consists of 60 multiple-choice questions, and the candidate is given 105 minutes to complete the exam.

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Salesforce Certified Advanced Administrator Sample Questions (Q70-Q75):

NEW QUESTION # 70

Which Value rolls up the hierarchy to the manager for Collaborative Forecasts?

- A. Quota amount
- B. Expected revenue
- **C. Opportunity amount**
- D. Product quantity

Answer: C

NEW QUESTION # 71

A custom field can be Viewed by profile Sales Manager, VP of Sales and System Administrator. However this field should only be edited by VP of sales and System Administrator profile. How to Setup.

- A. Modify Role Hierarchy
- B. View All Data for rofiles VF of Sales and System Admin
- **C. Set Field level Security**
- D. Create Permission set and assign to profiles VF of Sales and System Admin

Answer: C

NEW QUESTION # 72

Regardless of the entitlement model used, which page layouts might you want to customize?

- A. Asset page layouts
- B. Contact page layouts
- **C. all of the above**
- D. Entitlements page layout
- E. none of the above
- F. Account page layouts
- G. Case page layouts

Answer: C

NEW QUESTION # 73

Which two values roll up the hierarchy to the manager for Collaborative Forecasting?
Choose 2 answers.

- A. Quota amount
- B. Expected revenue
- **C. Opportunity amount**
- D. Product quantity

Answer: C

NEW QUESTION # 74

Ursa Major Solar has a global customer base. Recent issues with customs have greatly delayed shipping to Canadian customers.

While the Country field is already on the page layout, the sales team wants Canadian customers highlighted as a potential challenge for fulfillment until the shipping issue is resolved.
How should the administrator solve this issue?

- A. Add a rich text component to the Lightning page. Use conditional visibility to only show the component if the account is Canadian.
- B. Modify the page layouts to move the Country field into its own section.
- C. Create an in-app guidance prompt for Canadian records.
- D. Create a new record type and page layout for Canadian customers, ensuring their pages look different.

Answer: A

Explanation:

A rich text component allows administrators to add custom text or images to a Lightning page. Conditional visibility allows administrators to control when a component is visible based on criteria such as field values or device type. By using these features, administrators can highlight Canadian customers as a potential challenge for fulfillment without modifying the page layout or creating a new record type. References: https://help.salesforce.com/articleView?id=sf.app_builder_components_rich_text.htm&type=5

https://help.salesforce.com/articleView?id=sf.app_builder_component_visibility.htm&type=5

NEW QUESTION # 75

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