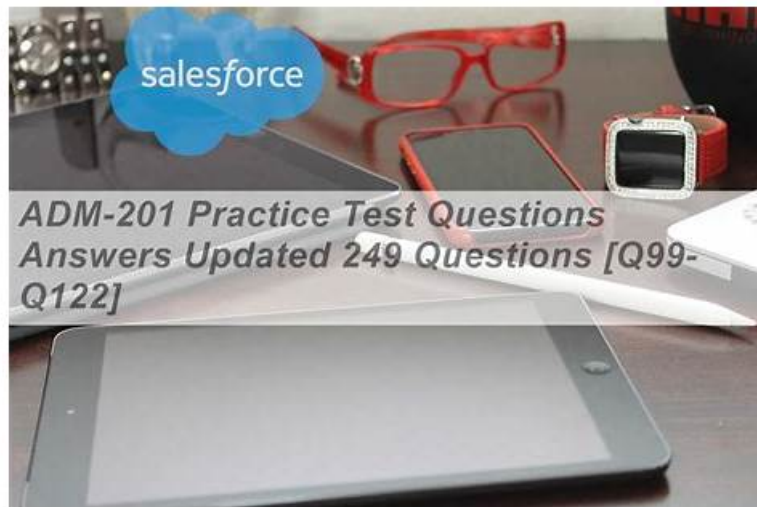


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Salesforce Certified Administrator Sample Questions (Q91-Q96):

NEW QUESTION # 91

Which is a consideration when creating a drill-to-detail dashboard component?

- A. The dashboard component type must be a gauge.
- B. Drill-to-detail must be enabled on the custom report type.
- **C. The source report must be grouped by record name, record owner, or feed post.**
- D. The source report must be stored in the drill-to-detail folder.

Answer: C

Explanation:

Section: Volume C

NEW QUESTION # 92

The administrator has been asked to automate a simple field update on the account. When a support agent changes the status of the account to 'Audited', they would like the system to automatically update the Audited date field on the account with today's date. Which tool should the administrator use to complete this automation?

- **A. Formula Field**
- B. Flow Builder
- C. Validation Rule
- D. Approval process

Answer: A

Explanation:

A formula field is a type of field that calculates a value based on an expression or formula that references other fields or constants. For example, a formula field can display today's date by using the TODAY() function. In this case, the administrator can create a formula field on the account object that updates the audited date field with today's date when the status of the account is changed to 'Audited'. References: https://help.salesforce.com/s/articleView?id=sf.fields_about_formulas.htm&type=5

NEW QUESTION # 93

Northern Trail Outfitters has hired interns to enter Leads Into Salesforce and has requested a way to identify these new records from existing Leads.

What approach should an administrator take to meet this requirement?

- A. Update the active Lead Assignment Rules.
- B. Create a separate Lead Lightning App.
- **C. Define a record type and assign it to the interns.**
- D. Set up Web-to-Lead for the interns' use.

Answer: C

Explanation:

To identify new leads entered by interns from existing leads, the administrator should define a record type and assign it to the interns. This will allow them to select a different record type when creating leads, and distinguish them from other leads based on record type. Creating a separate Lead Lightning App or updating the active Lead Assignment Rules will not affect lead identification. Setting up Web-to-Lead form will not work if the interns are entering leads manually in Salesforce. References: https://help.salesforce.com/s/articleView?id=sf.customize_recordtype.htm&type=5

NEW QUESTION # 94

A user responsible for managing and creating campaigns is unable to create a new campaign, although the user's profile has the "Create" profile permission for Campaigns.

How should an administrator grant the correct access to the user?

- A. Grant the user delegated administration rights to campaigns.
- **B. Select the Marketing User checkbox on the user record.**

- C. Assign the user to the standard Marketing User profile.
- D. Create a campaign sharing rule grant access to the user.

Answer: B

NEW QUESTION # 95

Will data be lost in a Custom Field if Data Type is changed to Number from any other Data Type?

- A. No
- B. Yes

Answer: B

NEW QUESTION # 96

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