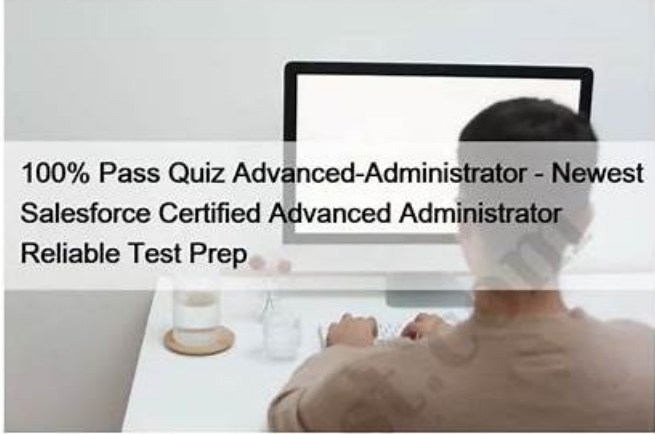


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Salesforce Advanced-Administrator

Salesforce Certified Advanced Administrator

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Salesforce Certified Advanced Administrator Sample Questions (Q40-Q45):

NEW QUESTION # 40

An administrator for Cloud Kicks has received several requests to update Salesforce reports with fields that users are unable to see on the report. The administrator notices that the missing fields are new custom fields and the reports are created with custom report types.

What should the administrator do to make this an easier process?

- A. Build reports for the users and save them in a shared folder.
- **B. Enable Auto add new custom fields to custom report type layouts.**
- C. Ensure the reports are being created with the correct hierarchy level.
- D. Mark the fields and Visible and Read Only on the user Profiles.

Answer: B

NEW QUESTION # 41

An administrator wants to allow users who are creating leads to have access to the Find Duplicates button.

What lead object - level permission will the administrator need to provide to these users?

- **A. View all**
- B. Read and Edit
- C. Merge
- D. Delete

Answer: A

NEW QUESTION # 42

After a recent release, users report that the look and feel of the app they use is different. Fields are appearing in a different place on the page, related lists are missing, and tabs are rearranged.

How should an administrator troubleshoot this?

- **A. Setup Audit Trail**
- B. Debug Log
- C. App Manager
- D. Page Layouts

Answer: A

NEW QUESTION # 43

Ursa Major Solar has a global customer base. Recent issues with customs have greatly delayed shipping to Canadian customers. While the Country field is already on the page layout, the sales team wants Canadian customers highlighted as a potential challenge for fulfillment until the shipping issue is resolved.

How should the administrator solve this issue?

- A. Modify the page layouts to move the Country field into its own section.
- **B. Add a rich text component to the Lightning page. Use conditional visibility to only show the component if the account is Canadian.**

- C. Create a new record type and page layout for Canadian customers, ensuring their pages look different.
- D. Create an in-app guidance prompt for Canadian records.

Answer: B

Explanation:

A rich text component allows administrators to add custom text or images to a Lightning page. Conditional visibility allows administrators to control when a component is visible based on criteria such as field values or device type. By using these features, administrators can highlight Canadian customers as a potential challenge for fulfillment without modifying the page layout or creating a new record type. References:

https://help.salesforce.com/articleView?id=sf.app_builder_components_rich_text.htm&type=5

https://help.salesforce.com/articleView?id=sf.app_builder_component_visibility.htm&type=5

NEW QUESTION # 44

An administrator at Universal Containers has been asked to configure product schedules.

What should the administrator consider before enabling this feature?

- A. To remove a product schedule completely, remove it from the standard price book.
- B. Customizable product schedule page layouts cannot be modified.
- C. The Product Schedule is unavailable in Process Builder and Flow.
- D. Line Item Schedule is unavailable in Process Builder and Workflow.

Answer: D

Explanation:

Product schedules are features that allow administrators to track revenue or quantity over time for products in opportunities or orders. Product schedules can be either revenue schedules or quantity schedules, depending on whether the product is sold by amount or by quantity. Product schedules can be either standard or customizable, depending on whether they use predefined settings or custom settings.

Line item schedules are records that represent each installment of revenue or quantity for a product over time.

Line item schedules are created automatically when a product with a product schedule is added to an opportunity line item or an order product.

One limitation of product schedules is that line item schedules are unavailable in Process Builder and Workflow. This means that administrators cannot use these tools to automate actions based on line item schedules, such as sending email alerts, creating tasks, updating fields, or invoking flows. References:

https://help.salesforce.com/s/articleView?id=sf.forecasts3_product_schedules.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.orders_line_item_schedules.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.product_schedule_considerations.htm&type=5

NEW QUESTION # 45

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