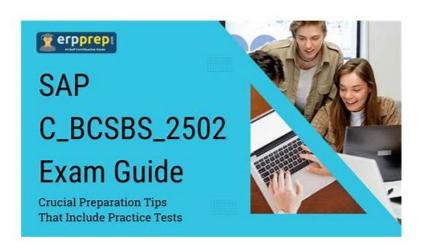
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## **SAP C-BCSBS-2502 Exam Syllabus Topics:**

Topic	Details
Topic 1	Positioning SAP Business Suite: This section of the exam measures the skills of Solution Consultants and covers how to effectively position the SAP Business Suite within various business scenarios. It includes understanding the core value, capabilities, and strategic advantages of SAP's integrated business applications. The focus is on enabling consultants to align SAP Business Suite offerings with customer needs to support end-to-end processes.
Topic 2	Discovering SAP Business AI: This section of the exam measures the skills of Digital Transformation     Specialists and focuses on exploring how SAP Business AI enables smarter decision-making. It includes     identifying AI-driven features embedded within SAP solutions and how they contribute to automation,     predictions, and enhanced business outcomes. Professionals are expected to understand how to promote     AI adoption in business processes using SAP's intelligent technologies.
Topic 3	<ul> <li>Positioning SAP Business Data Cloud: This section of the exam measures the skills of Enterprise Architects and covers the positioning and strategic use of SAP Business Data Cloud. It involves understanding how data from various sources is managed, governed, and accessed to support intelligent business operations. The section aims to equip professionals with the ability to explain data unification and connectivity through SAP's cloud-based data platform</li> </ul>

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# C-BCSBS-2502 Exam & Advanced C-BCSBS-2502 Testing Engine

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# SAP Certified Associate - Positioning SAP Business Suite Sample Questions (Q11-Q16):

#### **NEW QUESTION #11**

How are RISE and GROW with SAP positioned as transformation journeys to SAP Business Suite? Note: There are 2 correct answers to this question.

- A. The choice for RISE or GROW with SAP is defined by the customer's type of ERP installation.
- B. The choice for RISE or GROW with SAP depends on the size of the customer.
- C. RISE and GROW with SAP are synonymous with Private and Public Cloud ERP products.
- D. RISE and GROW are journeys with an emphasis SAP Business Suite as the end destination.

#### Answer: A,D

#### Explanation:

The question asks howRISE with SAPandGROW with SAPare positioned as transformation journeys toward SAP Business Suite, with two correct answers. Based on official SAP documentation,RISE with SAPand GROW with SAPare strategic offerings designed to facilitate customers' transitions to cloud-based ERP solutions, specifically targetingSAP S/4HANA Cloud(a core component of SAP Business Suite). The correct answers are A and C, as they accurately reflect the positioning of these offerings. Explanation of Correct Answers:

Option A: The choice for RISE or GROW with SAP is defined by the customer's type of ERP installation.

This is correct because the choice between RISE with SAP and GROW with SAP is influenced by the customer's existing ERP landscape and their deployment preferences (e.g., on-premise, private cloud, or public cloud).

According to the Positioning SAP Business Suitedocumentation:

"RISE with SAP is designed for customers with complex ERP landscapes, often those with existing on- premise SAP ECC or SAP S/4HANA installations, who are looking to transform and migrate to the cloud with a managed, outcome-based approach. It provides a guided journey for customers to adopt SAP S

/4HANA Cloud, private or public edition, depending on their needs."

In contrast:

"GROW with SAP is tailored for customers who are new to SAP or have simpler ERP setups, often adopting SAP S/4HANA Cloud, public edition, for a standardized, fast-track implementation." This indicates that the type of ERP installation-whether a customer is transitioning from an on-premise system (more suited forRISE with SAP) or starting fresh with a cloud-native solution (more suited forGROW with SAP)-plays a critical role in determining the appropriate transformation journey. For example, RISE with SAPsupports customers with legacy systems by offering tools like theSAP Readiness CheckandCustom Code Analyzerto facilitate migration, whileGROW with SAPemphasizes preconfigured best practices for greenfield implementations.

Option C: RISE and GROW are journeys with an emphasis on SAP Business Suite as the end destination.

This is also correct, as bothRISE with SAPandGROW with SAPare positioned as transformation journeys that guide customers towardSAP S/4HANA Cloud, which is a core component of SAP Business Suite. The SAP Business Suite in the cloud context refers to the suite of solutions, including SAP S/4HANA Cloud, that enable intelligent, sustainable enterprises. The documentation states: "RISE with SAP and GROW with SAP are transformation offerings that help customers move to SAP S

 $/ 4HANA\ Cloud,\ enabling\ them\ to\ leverage\ the\ full\ capabilities\ of\ SAP\ Business\ Suite\ in\ the\ cloud.\ These\ journeys\ focus\ on\ delivering\ business\ process\ transformation,\ innovation,\ and\ scalability,\ with\ SAP\ S$ 

/4HANA Cloud as the target ERP solution."

ForRISE with SAP, the journey includes a comprehensive transformation package (business process redesign, technical migration, and cloud infrastructure) to achieveSAP Business Suitecapabilities. ForGROW with SAP, the journey is a streamlined adoption path for midmarket customers or those new to SAP, emphasizing rapid deployment ofSAP S/4HANA Cloud, public edition. Both offerings positionSAP Business Suite(viaSAP S

/4HANA Cloud) as the end destination, supporting advanced features like AI, analytics, and integration with SAP Business Technology Platform (BTP).

Explanation of Incorrect Answers:

Option B: RISE and GROW with SAP are synonymous with Private and Public Cloud ERP products.

This is incorrect because RISE with SAP and GROW with SAP are not direct synonyms for private and public cloud ERP products. While RISE with SAP supports both SAP S/4HANA Cloud, private edition and public edition (depending on customer needs), and GROW with SAP is primarily aligned with SAP S/4HANA Cloud, public edition, these offerings are transformation programs, not the ERP products themselves. The documentation clarifies:

"RISE with SAP is a transformation journey that includes SAP S/4HANA Cloud (private or public edition), SAP Business Technology Platform, and services for business process transformation. GROW with SAP is a solution for rapid adoption of SAP

S/4HANA Cloud, public edition, with preconfigured processes." EquatingRISEandGROWdirectly to private and public cloud products oversimplifies their scope, as they encompass services, tools, and methodologies beyond just the ERP deployment model. Option D: The choice for RISE or GROW with SAP depends on the size of the customer.

This is incorrect because the choice between RISE with SAP and GROW with SAP is not primarily determined by the size of the customer (e.g., small, medium, or large enterprises). While GROW with SAP is often marketed toward midmarket customers due to its standardized, cost-effective approach, and RISE with SAP is suited for larger enterprises with complex needs, customer size is not the defining criterion. The documentation emphasizes:

"The decision for RISE or GROW with SAP is based on the customer's transformation goals, existing ERP landscape, and desired level of customization, not solely on company size." For example, a large enterprise with a simple ERP requirement could opt for GROW with SAP, while a midmarket customer with a complex legacy system might choose RISE with SAP for its managed transformation services.

#### Summary:

RISE with SAPandGROW with SAPare transformation journeys designed to guide customers to SAP Business Suite, specificallySAP S/4HANA Cloud. The choice between them depends on the customer's ERP installation type (e.g., on-premise vs. greenfield), supporting Option A. Both journeys emphasizeSAP Business Suiteas the end destination, supporting Option C. Options B and D are incorrect, as they misrepresent the nature of these offerings and their selection criteria.

#### References:

Positioning SAP Business Suite, learning sap.com

RISE with SAP: A Guided Journey to the Cloud, SAP Help Portal

GROW with SAP: Fast-Track ERP for Midmarket, SAP Help Portal

SAP S/4HANA Cloud Positioning and Transformation Offerings, SAP Community Blogs

#### **NEW QUESTION #12**

For installed base customers, what can RISE with SAP journeys include? Please choose the correct answer.

- A. Moving directly to public cloud without any intermediate steps
- B. Starting fresh with a greenfield ERP implementation on private cloud
- C. A hybrid two-tier approach
- D. Leveraging RISE with SAP methodology to drive complex core principles

#### Answer: C

#### **NEW QUESTION #13**

Which SAP module is specifically designed for supplier management and procurement processes? Please choose the correct answer.

- A. SAP Transportation Management
- B. SAP SuccessFactors
- C. SAP Business Network
- D. SAP Ariba

#### Answer: D

#### **NEW QUESTION #14**

Which SAP solutions enhance supplier management and procurement? There are 3 correct answers to this question.

- A. SAP Business Network
- B. SAP SCM
- C. SAP Transportation Management
- D. SAP Predictive Analytics
- E. SAP Ariba

#### Answer: A,B,E

### **NEW QUESTION #15**

How does SAP Business Suite improve decision-making for enterprises? Please choose the correct answer.

- A. By tracking employee performance in real-time
- B. By optimizing on-premise IT infrastructure
- C. By providing real-time data analytics and insights
- D. By automating customer service chatbots

Answer: C

#### **NEW QUESTION #16**

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