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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details

Topic 1	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 2	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 3	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q78-Q83):

NEW QUESTION # 78
You placed a Purchase Order with your vendor. The vendor supplied all items except for one that is out of circulation. You copy all other items from the Purchase Order to the Goods Receipt PO.
What can you do with the Purchase Order?

- A. Cancel the Purchase Order and create a new one.
- B. Delete the Purchase Order.
- C. Copy the missing item from the Purchase Order to a Return document.
- D. Close the Purchase Order.

Answer: D

NEW QUESTION # 79
Your company manufactures electronic devices.
How would you define a technician employee and a calibration machine in order to plan capacity in the production process?

- A. A technician employee is a resource with a variable capacity based on skills and experience, and a calibration machine is a resource with a fixed capacity based on its calibration frequency.
- B. A technician employee is an overhead cost, and a calibration machine is considered a tool in the production process.
- C. A technician employee is a resource that impacts product quality, and a calibration machine is a resource used solely for quality control.
- D. A technician employee is a resource with fixed working hours, and a calibration machine is a resource that requires periodic maintenance.

Answer: A

NEW QUESTION # 80
You have just added a Purchase Order for 50 notebooks.
What is the effect of adding this Purchase Order?

- A. The sales revenue increases immediately by the value of 50 notebooks.
- B. The inventory of notebooks decreases by 50.
- C. The system records a commitment to purchase 50 notebooks, increasing pending orders.
- D. The purchase order is automatically fulfilled and removed from the system.

Answer: C

NEW QUESTION # 81
While reviewing open transactions in a vendor account balance, the accountant notices an outgoing payment the company paid in advance and two A/P invoices that relate to this payment.
Which action should be taken in order to connect the two invoices with the payment?

- A. External reconciliation for the bank account
- B. External reconciliation for the vendor master data record
- C. Internal reconciliation for the bank account
- D. Internal reconciliation for the vendor master data record

Answer: D

NEW QUESTION # 82
Query Manager allows you to save user queries in categories. What is the purpose of a category? Note: There are 2 correct answers to this question.

- A. Controls access to the saved user query
- B. Enables the query to be saved and printed as a report
- C. Allows you to schedule the running of queries by category
- D. Groups similar types of user queries

Answer: A,D

NEW QUESTION # 83
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