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Salesforce Certified Platform App Builder Sample Questions (Q223-Q228):

NEW QUESTION # 223

Which two places can an app builder go to see a list of available Custom Lightning components in their org?
Choose 2 answers

- A. Lightning App Builder
- B. Lightning components in Setup
- C. Visualforce components in Setup
- D. Lightning component Generator

Answer: A,B

Explanation:

Explanation

An app builder can go to two places to see a list of available custom Lightning components in their org:

Lightning App Builder: This is a tool that allows an app builder to create and customize Lightning pages using drag-and-drop components. The app builder can see the list of custom Lightning components in the Custom section of the Lightning Components panel.

Lightning Components in Setup: This is a setup menu that allows an app builder to view, create, edit, and delete custom Lightning components in their org. The app builder can see the list of custom Lightning components in the Lightning Components section of the Setup menu.

NEW QUESTION # 224

A production org includes custom objects containing confidential information. A sandbox is needed that includes data records, excludes all of the confidential objects, and can be refreshed weekly?

- A. Create a developer pro sandbox and schedule loader to download selected object data weekly
- B. Create a developer sandbox and schedule data loader to download selected object data weekly.
- C. Create a partial copy sandbox and use a sandbox template
- D. Create a full sandbox and use a sandbox template

Answer: C

NEW QUESTION # 225

Which three are true about converting a tabular, summary, or matrix report to a joined report? (Choose three.)

- A. Report formula fields are not supported in joined reports.
- B. Joined report blocks are formatted as matrix reports.
- C. Cross filters are not supported in joined reports.
- D. The Rows to Display filter is not supported in joined reports.
- E. Bucket fields are not supported in joined reports.

Answer: C,D,E

NEW QUESTION # 226

Universal Containers wants to understand return on investment for the latest advertising buy. They currently use a private security model for all objects.

What should an app builder recommend?

- A. Change to a public security model
- B. Utilize Account Hierarchies and Roll-Up Summary fields
- C. Configure Campaign Hierarchies and Campaign statistics
- **D. Run an opportunities pipeline report**

Answer: D

Explanation:

The app builder should recommend configuring Campaign Hierarchies and Campaign statistics to understand return on investment for the latest advertising buy. Campaign Hierarchies allow users to organize campaigns into parent-child relationships based on common goals or themes, such as product lines or marketing channels.

Campaign statistics allow users to track and measure key metrics for campaigns and campaign hierarchies, such as budgeted cost, actual cost, expected revenue, number of leads, number of contacts, etc. By using these features, users can calculate return on investment for each campaign and campaign hierarchy by comparing actual cost and expected revenue. Utilizing Account Hierarchies and Roll-Up Summary fields is not a valid recommendation, as it does not relate to campaigns or advertising buys. Account Hierarchies allow users to organize accounts into parent-child relationships based on business structure or affiliation, such as subsidiaries or partners. Roll-Up Summary fields allow users to aggregate numeric values from child records related to a parent record by a master-detail relationship. Running an opportunities pipeline report is not a valid recommendation, as it does not provide information about campaigns or advertising buys. An opportunities pipeline report shows the stages and amounts of opportunities in the sales process, such as prospecting, qualification, negotiation, etc. Changing to a public security model is not a valid recommendation, as it does not affect the ability to track and measure campaigns or advertising buys. A public security model is a type of organization-wide default that determines the baseline level of access that users have to records they do not own. A public security model grants all users read or read/write access to all records, regardless of ownership.

NEW QUESTION # 227

After universal containers converted qualified leads. Sales reps need to be able to report on converted leads.

How should an app builder support for this requirement?

- **A. Create a custom report type with converted leads as the primary object**
- B. Enable preserve lead status in the lead conversion settings
- C. Ensure the representative has read access to the original lead records
- D. Assign the representative view and edit converted leads permission

Answer: A

Explanation:

Explanation

The solution that an app builder should use to meet this requirement is creating a custom report type with converted leads as the primary object. A custom report type is a template that defines the objects and fields that are available for a report. The app builder can create a custom report type that has converted leads as the primary object and includes fields from related objects, such as accounts, contacts, and opportunities. This way, sales reps can create reports on converted leads and see their related information. Option A is incorrect because enabling preserve lead status in the lead conversion settings does not affect the reporting on converted leads, but rather allows users to retain the original lead status after conversion. Option B is incorrect because assigning the representative view and edit converted leads permission does not affect the reporting on converted leads, but rather allows users to view and edit converted lead records. Option C is incorrect because ensuring the representative has read access to the original lead records does not affect the reporting on converted leads, but rather allows users to view the original lead records.

NEW QUESTION # 228

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