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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 3	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q41-Q46):

NEW QUESTION # 41

A company manufactures electronic parts. They want to begin individually tracking the items at the point when they leave the warehouse and the point that they are delivered to a customer.

What settings are required on the item master record? Note: There are 2 correct answers to this question.

- **A. Management Method: On Every Transaction**
- **B. Manage Item by: Serial Numbers**
- C. Management Method: On Release Only
- D. Manage Item by: Batches

Answer: A,B

NEW QUESTION # 42

In the Customer Receivables Aging report, what is the Aging Date?

- **A. The due date of the transaction**
- B. The date from which the age of the debt is calculated
- C. The age interval in which the debts are distributed in the report

Answer: A

NEW QUESTION # 43

There are three parts to this bin location code: M02-A14-502

What does each part represent?

- **A. M02 represents the row, A14 represents the section, and 502 represents the shelf.**
- B. M02 represents the floor, A14 represents the section, and 502 represents the bin position.
- C. M02 represents the storage type, A14 represents the inventory category, and 502 represents the product code.
- D. M02 represents the warehouse, A14 represents the aisle, and 502 represents the specific shelf number.

Answer: A

NEW QUESTION # 44

A company uses perpetual inventory and produces items in-house that are controlled by the standard cost valuation method. The standard cost value is set to 20. During the past month, the actual cost to produce this item increased to 25 due to labor costs.

What is the effect on accounting and inventory each time this item is produced? Note: There are 2 correct answers to this question.

- **A. The cost difference 5 is posted to a variance account.**
- B. The cost of 25 is posted to the stock account.
- C. A cost of 20 is posted to the stock account.
- **D. The cost of goods sold for the item will be set at 25.**

Answer: A,D

NEW QUESTION # 45

An accountant needs to record a household payment on a monthly basis. Every month, the payment amount as well as the petty cash and the expense accounts are the same in the journal entry.

What is the best practice to achieve this?

- A. Use recurring postings.
- B. Use journal vouchers.
- C. Use posting templates.
- D. Use recurring invoices.

Answer: A

NEW QUESTION # 46

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