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# SAP C\_TB120\_2504 Exam Syllabus Topics:

| Topic   | Details   |
|---------|---|
| Topic 1 | <ul> <li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G</li> <li>L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li> </ul> |
|         |   |

| Topic 2 | Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam. |
|---------|---|
| Topic 3 | <ul> <li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on<br/>knowledge of key business processes within sales, purchasing, warehouse management, MRP, production,<br/>and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and<br/>service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain<br/>accounts for approximately 40% of the exam.</li> </ul>  |

## SAP Certified Associate - SAP Business One Sample Questions (Q25-Q30):

#### **NEW QUESTION #25**

What tools are available to personalize documents by hiding or showing standard fields? Note: There are 2 correct answers to this question.

- A. Edit Form UI
- B. User-defined values
- C. Form Settings
- D. Document Settings

Answer: A,C

#### **NEW QUESTION #26**

You have set up advanced availability-to-promise (ATP) in a company with three item groups. The first item group does NOT need an automatic ATP check The second item group requires an ATP check and CANNOT be split into multiple deliveries. The third item group requires an ATP check but can have multiple deliveries.

What action is needed to configure this requirement?

- A. Create a checking rule to assign to each item group.
- B. Set the appropriate order multiple and order interval in each item group.
- C. Use a different row type in the sales order for each item group.

Answer: A

### **NEW QUESTION #27**

You created sales quotations for three leads. One of the quotations was accepted with the condition that delivery be made today. What action do you need to take before you can create a delivery document for this sales quotation?

- A. Perform an availability check.
- B. Copy the sales quotation to a sales order.
- C. Convert the lead to a customer.
- D. Change the status of the sales quotation.

Answer: C

#### **NEW QUESTION #28**

Query Manager allows you to save user queries in categories. What is the purpose of a category? Note: There are 2 correct answers to this question.

- A. Controls access to the saved user query
- B. Groups similar types of user queries

- C. Allows you to schedule the running of queries by category
- D. Enables the query to be saved and printed as a report

Answer: A,B

#### **NEW QUESTION #29**

Which document triggers the reduction of an asset master data's Net Book Value to zero?

- A. Goods issue
- B. A/R invoice
- C. Inventory Revaluation
- D. A/P invoice

Answer: C

#### **NEW QUESTION #30**

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