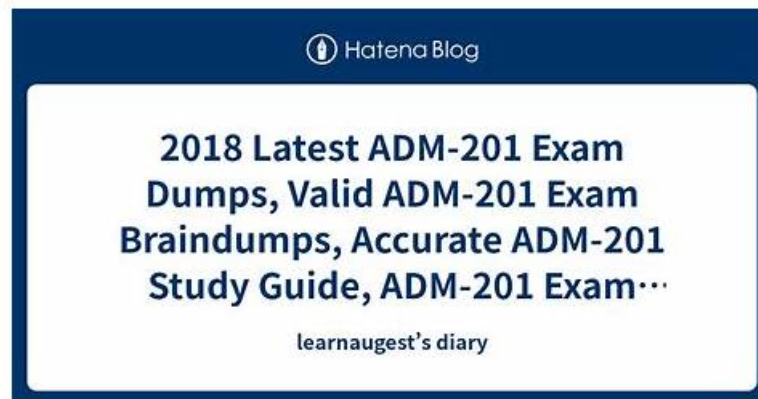


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Salesforce Certified Administrator Sample Questions (Q57-Q62):

NEW QUESTION # 57

Records & Record Detail Pages: SFDC lets me print list views for Accounts, Campaigns, Cases, Contacts, Leads, or Opportunities.

- A. True
- B. False

Answer: A

Explanation:

Section: Volume J

NEW QUESTION # 58

Field Level Security cannot be used to make a field required.

- A. True
- B. False

Answer: A

NEW QUESTION # 59

Reports show only the information you can access where as Dashboards show information which you even cannot access.

- A. True
- B. False

Answer: A

Explanation:

Section: Volume E

Explanation/Reference:

NEW QUESTION # 60

Which of the following are standard Salesforce applications?

- A. Sales Center
- B. Campaigns
- C. Call Center
- D. Ideas
- E. Administration

Answer: C,D

NEW QUESTION # 61

Northern TVail Outfitters wants to track ROI for contacts that are key stakeholders for opportunities. The VP of sales requested that this information be accessible on the opportunity and available for reporting.

Which two options should the administrator configure to meet these requirements?

Choose 2 answers

- A. Customize Opportunity Contact Role.
- B. Add the Campaign Member related list to the Opportunity page layout.
- C. Add the Opportunity Contact Role related list to the Opportunity page layout.
- D. Customize Campaign Role.
- E. Customize Campaign Member Role.

Answer: A,C

NEW QUESTION # 62

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