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### SAP C\_TB120\_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G</li><li>L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li></ul>

## SAP Certified Associate - SAP Business One Sample Questions (Q45-Q50):

### NEW QUESTION # 45

You manage serial numbers for tablet items in your warehouse. When you look at the Serial Number Transaction report, you notice that no serial numbers exist for the transactions of a Goods Receipt PO (GRPO).

What could be the reason for the missing serial numbers for the GRPO transactions?

- A. The serial number management method of the item is set to On Release Only.
- B. The serial numbers were already defined in the Purchase Order base document.
- C. After the GRPO was added,, the Manage Item By definition was set to None.
- D. The serial number expiration date has passed.

**Answer: A**

### NEW QUESTION # 46

One of your largest customers is assigned to the Retail Price List. You have just negotiated quantity discounts for this customer for certain items based on the Distributor Price List prices. These additional discounts should apply too this only this customer.

Which is the best option for pricing to support this scenario?

- A. Create a discount group for this customer alone.
- B. Reassign the customer to the Distributor Price List.
- C. Set up Special Prices for Business Partners for this customer.
- D. Add entries to the Period and Volume Discounts for the Distributor Price List.

**Answer: B**

### NEW QUESTION # 47

What does the system create automatically when you add a new cost center?

- A. Dimension
- B. Sort Code
- C. Distribution rule
- D. OG/L account

**Answer: C**

### NEW QUESTION # 48

A company uses the advanced G/L account determination solution. The company defined five rules for special business scenarios for selling items to different countries.

Which accounts does the system use for all other business scenarios to assign accounts to journal entries?

- A. The accounts defined in the G/L determination window
- B. The accounts defined in the item group
- C. The accounts defined in the item master data
- D. The accounts defined in the warehouse

**Answer: A**

### NEW QUESTION # 49

What tools are available to personalize documents by hiding or showing standard fields? Note: There are 2 correct answers to this question.

- A. Edit Form UI
- B. Document Settings

- C. Form Settings
- D. User-defined values

Answer: A,C

## NEW QUESTION # 50

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