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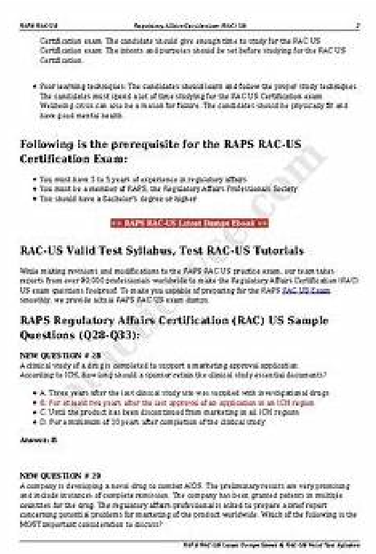

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- You should have a Bachelor's degree or higher

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RAPS Regulatory Affairs Certification (RAC) US Sample Questions (Q28-Q33):

NEW QUESTION # 28

- A. Three years after the last clinical study site was supplied with investigational drugs
- B. For at least two years after the last approval of an application in an ICH region
- C. Until the product has been discontinued from marketing in all ICH regions
- D. For a minimum of 10 years after completion of the clinical study

Answer: B

NEW QUESTION # 29

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Salesforce Sales-Admn-202 Exam Syllabus Topics:

Topic	Details
Topic 1	• Products: This section of the exam measures skills of Salesforce Administrators and covers setting up Products, Price Books, and Price Book Entries. It evaluates understanding of how the product catalog impacts CPQ data flow and the overall quoting process.
Topic 2	• Orders, Contracts, Amendments, and Renewals: This section of the exam measures skills of Salesforce Consultants and covers understanding the data required for generating Orders and Contracts. It also involves creating renewal and amendment quotes, and deciding when to use Orders, Contracts, Subscriptions, and Assets to satisfy customer and business processes.
Topic 3	• Quote Templates: This section of the exam measures skills of Salesforce Consultants and covers setting up Quote Templates that align with business requirements. It involves configuring layouts and components to generate professional quotes.
Topic 4	• CPQ Platform: This section of the exam measures skills of Salesforce Administrators and covers designing, configuring, and troubleshooting Price Rules using lookup objects and formulas. It involves applying knowledge of the quote calculation sequence, permissions, record types, field sets, and page layouts. It also tests understanding of CPQ data flow across objects, localization and multi-currency setup, package-level settings, and how the CPQ managed package integrates within a Salesforce org.

Salesforce Certified CPQ Administrator Sample Questions (Q185-Q190):

NEW QUESTION # 185
If a manager is taking a leave of absence, how can the admin using Advanced Approvals ensure that another manager will receive Approval requests during the period in which the original manager is absent?

- A. On the original manager's Approver record, set the Delegated Approver lookup field toreference a different manager's Approver record, and set the Delegation End field for the date ofthe original manager's return.
- B. On the original manager's Approver record, reference a different manager's Approver record inthe Next Approver lookup field. Clear the Next Approver lookup field once the original managerreturns from leave.
- C. Create a new Approver record, with the Group ID field set to the ID of a Public Group thatcontains all of the managers. On the original manager's Approver record, click the Replace buttonand select the new Approver record.
- D. Create an Approval Rule with an Effective Start Date and Effective End Date spanning theabsence. Populate the Approver field of the rule with the substitute Approver, then add the rule tothe existing Approval Chain as the first step.

Answer: A

Explanation:
Requirement:
* Ensure approval requests are routed to a substitute manager during the original manager's absence.
Solution:
* The Delegated Approver lookup field on the Approver record allows the admin to specify a temporary approver.
* Setting the Delegation End field ensures the delegation automatically ends upon the original manager's return.
Why Other Options Are Incorrect:
* A: Using the Next Approver field for temporary delegation is not the intended functionality.
* B: Creating an Approval Rule with start and end dates is overly complex and unnecessary.
* D: Replacing the original Approver record risks permanent changes and is not recommended for temporary delegation.
Salesforce CPQ Reference:
* Delegated Approval Settings are documented under Advanced Approvals Configuration Guidelines .

NEW QUESTION # 186

Universal Containers has a high volume of contracts that are renewed each year. Recently, a number of orders have failed to generate a contract despite those orders being activated and containing subscription-based products.
Where should the admin look to identify the source of the error?

- A. Apex Jobs
- B. Paused & Failed Flow Interviews
- C. Record Jobs
- D. Debug Logs

Answer: D

Explanation:
Scenario:
* Contracts are not being generated for activated Orders containing subscription-based products.
Why Debug Logs?
* Debug Logs capture real-time system activity, including Apex triggers and CPQ package processes.
* They provide detailed error messages and can identify issues such as missing triggers, misconfigured objects, or dependency errors.
Steps to Investigate:
* Enable Debug Logs in Salesforce Setup for the affected user or system process.
* Perform the action that generates the error (e.g., activating the Order).
* Review the logs for errors related to Contract generation.

NEW QUESTION # 187
Universal Containers (UC) defines a Warranty Period in a field on its Products and wants to ensure that this Warranty Period is correctly stored on the Asset record. A twin field has been created on the Asset record. UC contracts from the Order.
When leveraging the twin field functionality to pass this
Informaticn to the Asset record, on which object should the admin create a twin field?

- A. Product Option
- B. Opportunity Product
- C. Order Product
- D. Quote Line

Answer: D

Explanation:
Requirement:
* Ensure the Warranty Period from the Product is correctly transferred to the Asset record.
Solution:
* Create a twin field on the Quote Line because:
* The Quote Line stores product-specific information during quoting.
* When the Quote is contracted, the twin field ensures the value is passed to the Order Product and then to the Asset record.
Why Other Options Are Incorrect:
* A: The Product Option is used within bundles and does not directly transfer to the Asset.
* B: The Order Product receives data from the Quote Line, so the twin field must originate there.
* C: The Opportunity Product is not involved in the CPQ twin field data flow.
Salesforce CPQ Reference:
* Twin fields and their data flow from Quote Line to Asset are detailed in CPQ Field Mapping Documentation .

NEW QUESTION # 188
Universal Containers requires an output document that has Quote Terms localized to three languages, selectable by the user. Which two tasks should the Admin complete to set up localization of the quote PDF?

- A. Create Localization records for individual Quote Terms for all three languages.
- B. Enable "Allow Output in Different Languages" In the managed package settings.
- C. Set the Quote Term field Language to the desired output language for each Quote Term.

- D. Create a Quote picklist field named output Language, With language codes as values.

Answer: A,D

Explanation:
* Requirement:
* Localize Quote Terms into three selectable languages for the quote PDF output.
* Solution Steps:
* Step A: Create a picklist field (e.g., Output Language) on the Quote object with language codes (e.g., EN, FR, DE) as values.
* Step B: Create Localization records for each Quote Term in all three languages, ensuring the Quote PDF reflects the selected language.
* Why Other Options Are Incorrect:
* C: "Allow Output in Different Languages" is not an actual managed package setting.
* D: Setting the Language field alone does not dynamically manage multiple languages for PDF generation.
* Salesforce CPQ Reference:
* Localization of Quote Terms is covered in CPQ Multi-Language Configuration Guidelines .

NEW QUESTION # 189
Universal Containers would like to display the sum of one of their custom fields within the standard table of the Line Editor. They do not want to replace the subtotal or total fields. Where should the Admin place the custom field to display this total?

- A. The Summary Fields field set
- B. The Totals Field package setting
- C. The Line Subtotals Total field package setting
- D. The Segmented Summary Fields field set

Answer: A

Explanation:
Requirement Overview:
* Display the sum of a custom field in the standard Line Editor table without replacing the subtotal or total fields.
Solution Details:
* The Summary Fields field set on the Quote Line object controls which fields appear as totals in the Line Editor.
Steps to Configure:
* Navigate to Setup > Object Manager > Quote Line.
* Locate the Summary Fields Field Set.
* Add the custom field to the field set.
Validation:
* Open the Quote Line Editor and confirm that the sum of the custom field appears in the standard table, alongside other totals.

NEW QUESTION # 190
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