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The CRT-211 Exam consists of 60 multiple-choice questions that must be completed within 105 minutes. CRT-211 exam is also proctored and can be taken either online or in-person at a testing center. To pass the exam, you must score a minimum of 65%, and the cost of the exam is $200. Upon successfully passing the exam, you will receive the Salesforce Certified Advanced Administrator certification, which is a highly respected credential in the Salesforce community.

Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q83-Q88):

NEW QUESTION # 83

The sale VP notices several sales reps generating a contract too early in the sales stage. The help correct this Behavior, the has requested the Create Contract button only be available when the opportunity reach... negotiation stage.
How should the administrator meet this requirement?

- A. Modify page layout.
- B. Configure dynamic action.
- C. Create a custom permission.
- D. Create a validation rule.

Answer: B

NEW QUESTION # 84
What is capability of Live Agent in the Service Cloud Console? Choose 3 answers

- A. The articles tool can be used to search for Knowledge articles
- B. Chats can be transferred to other agents
- C. Approval processes can be used to escalate cases in the chat window
- D. The details tab can be used to see information about the visitor
- E. Multiple visitors can chat in one window

Answer: A,B,D

NEW QUESTION # 85
A system administrator has unchecked the setting "Enable Content Pack Creation". What can users do with content packs? Choose 1.

- A. Edit description and title of existing content packs
- B. All content Packs will be deleted.
- C. Modify existing content packs.
- D. hindi ko alam

Answer: A

NEW QUESTION # 86
The distributors at Cloud Kicks are eligible for support based on a specific service contract-How should the administrator show this in Salesforce?

- A. Build a new custom object.
- B. Use entitlement management.
- C. Turn on Service Cloud.
- D. Add a service contract to the record.

Answer: B

Explanation:
Entitlement management lets you create and maintain service contracts that specify the support terms for each account. You can use entitlement processes to automatically apply the correct service contract to a case based on criteria you define. References: https://trailhead.salesforce.com/en/content/learn/modules/entitlements /entitlements_overview

NEW QUESTION # 87
If using the Salesforce Data Loader, you need to use your username, password and:
Select one:

- A. A security key.
- B. Security Token.

- C. A one-time password.
- D. A CAPTCHA.

Answer: B

NEW QUESTION # 88
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