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Salesforce Certified Associate Sample Questions (Q27-Q32):

NEW QUESTION # 27

A nonprofit organization wants to help ensure residents in their area receive health checkups. The nonprofit also wants to ensure resident tracking history and all data are stored in a way that complies with local privacy laws. Which Salesforce cloud solution should help meet these needs?

- A. Nonprofit Cloud
- **B. Health Cloud**
- C. Service Cloud

Answer: B

Explanation:

Health Cloud is the Salesforce cloud solution that should help meet the needs of a nonprofit organization that wants to ensure residents receive health checkups and comply with local privacy laws. Health Cloud is a cloud-based software solution that allows healthcare providers to manage patient relationships, care coordination, and engagement

NEW QUESTION # 28

A Salesforce associate wants to locate a record within the custom object called 'Shipment'. What is the most efficient way to find a record within this object?

- A. Object Manager
- B. App Launcher
- C. Global Search

Answer: C

NEW QUESTION # 29

How should a Salesforce associate ensure a dashboard has the most current data?

- A. By opening the dashboard
- B. By clicking refresh
- C. By refreshing the browser

Answer: B

Explanation:

To ensure a dashboard has the most current data, you need to click refresh on the dashboard page. Refreshing the browser or opening the dashboard will not update the data in the dashboard components. You can also schedule a dashboard to refresh automatically at regular intervals

NEW QUESTION # 30

A salesforce associate at Get cloudy Consulting is configuring object access. The requirements are:
Sales Manager must have the same access to Opportunities.
Marketing managers must have the same access to Campaigns.
What is the recommend approach to configuring their access?

- A. Profiles and Permission Sets
- B. Sharing Sets and Manual Sharing
- C. Validation and Assignment Rules

Answer: A

Explanation:

Profiles and permission sets are used to configure object access for users. Profiles define the baseline access for users based on their license type and job function. Permission sets grant additional access to users based on their functional or departmental needs. Sharing sets and manual sharing are used to configure record access for users. Validation and assignment rules are used to enforce data quality and automate business processes.

NEW QUESTION # 31

A VP of sales is requesting an easy to understand visual representation of accounts and opportunities that have been worked on by the sales agents in the current quarter in order to identify trends, sort data, and measure the impact of their activities. What is recommended to meet these requirements?

- A. Create a list views.
- B. Create a custom tab.
- C. Create a dashboard.

Answer: C

NEW QUESTION # 32

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