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Microsoft MB-230 Exam is a comprehensive exam that tests the candidate's knowledge of the Dynamics 365 Customer Service module. It's a challenging exam that requires a thorough understanding of the platform and its capabilities. To pass the exam, candidates must have a strong understanding of the module's functionality, configuration options, and best practices for implementing and customizing the application.

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## Microsoft Dynamics 365 Customer Service Functional Consultant Sample Questions (Q239-Q244):

### NEW QUESTION # 239

Your company uses Dynamics 365 Customer Service.

The company wants to send a customer survey to each customer when a case is closed. The survey must include the following:

- \* An area with a list of questions that rate the answers as poor, average, or great.
- \* A question that rates whether the customer would recommend your company to others.

The company wants to exclude symbols from any of the question types.

You need to configure the question types.

Which question type should you use? To answer, drag the appropriate question type to the correct requirement. Each question type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

| Question types  | Answer Area   |
|---|---|
| <input type="text" value="Likert"/><br><input type="text" value="Net Promoter Score"/><br><input type="text" value="Rating"/> | <div>Requirement</div> <div>List of questions</div> <div>Recommendation question</div> <div>Question type</div> <div><input type="text"/></div> <div><input type="text"/></div> |

Answer:

Explanation:

| Question types  | Answer Area   |
|---|---|
| <input type="text" value="Likert"/><br><input type="text" value="Net Promoter Score"/><br><input type="text" value="Rating"/> | <div>Requirement</div> <div>List of questions</div> <div>Recommendation question</div> <div>Question type</div> <div><input type="text" value="Likert"/></div> <div><input type="text" value="Net Promoter Score"/></div> |

### NEW QUESTION # 240

You need to configure entitlements for contracts.

What should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

### Requirement

Total Terms allocated

### Configuration

|    |   |
|----|---|
|    | ▼ |
| 10 |   |
| 15 |   |
| 25 |   |
| 30 |   |

Set emails/phone calls allowed

|                     |   |
|---------------------|---|
|                     | ▼ |
| Entitlement Channel |   |
| Total Terms         |   |
| Allocation Type     |   |
| Timeline            |   |

Remaining Terms

|                 |   |
|-----------------|---|
|                 | ▼ |
| Auto-calculate  |   |
| Create Workflow |   |
| Select Refresh  |   |
| Check Status    |   |

Answer:

Explanation:

## Requirement

## Configuration

Total Terms allocated

|    |   |
|----|---|
|    | ▼ |
| 10 |   |
| 15 |   |
| 25 |   |
| 30 |   |

Set emails/phone calls allowed

|                     |   |
|---------------------|---|
|                     | ▼ |
| Entitlement Channel |   |
| Total Terms         |   |
| Allocation Type     |   |
| Timeline            |   |

Remaining Terms

|                 |   |
|-----------------|---|
|                 | ▼ |
| Auto-calculate  |   |
| Create Workflow |   |
| Select Refresh  |   |
| Check Status    |   |

Explanation:

Box 1: 25

Customers must have contracts that allow them to call Lamna Healthcare 10 times a year for help.

In addition to the 10 free calls, customers must be able to send 15 emails a year for support.

If you want to restrict support through the phone channel to 80 hours and email to 20 hours, create individual entitlement channel records and add their total terms.

Box 2: Entitlement Channel

The Entitlement Channel section specifies the support channel through which the customer can reach the organization and seek support.

Use this section to define the channels your customers are entitled to and track the customer support term for each channel. For example, you can add phone and email as the channels through which you'll offer support.

If you want to restrict support through the phone channel to 80 hours and email to 20 hours, create individual entitlement channel records and add their total terms.

Box 3: Auto-calculate

The remaining term is auto-calculated and shows the total number of hours or cases remaining for the customer's entitlement.

Reference:

<https://docs.microsoft.com/en-us/dynamics365/customer-service/create-entitlement-define-support-terms-custom>

### NEW QUESTION # 241

An organization uses Dynamics 365 Customer Service. The customer service queue is not implemented.

Customer service representatives (CSRs) are unable to keep up with an influx of email inquiries. Other employees must read and respond to messages that are routed to a customer service queue.

You need to create a queue for customer service emails.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

## Actions

|  |
|--|
| Create the customer service queue        |
| Add CSRs as member of the queue          |
| Change the queue type to Public          |
| Within Service management, select Queues |
| Change the queue type to Private         |



Answer:

Explanation:

| Actions                                  | Answer Area                              |
|--|--|
| Create the customer service queue        | Within Service management, select Queues |
| Add CSRs as member of the queue          | Create the customer service queue        |
| Change the queue type to Public          | Change the queue type to Public          |
| Within Service management, select Queues |  |
| Change the queue type to Private         |  |

Explanation

Timeline Description automatically generated with medium confidence

|  |
|--|
| Within Service management, select Queues |
| Create the customer service queue        |
| Change the queue type to Public          |

Create a queue in Customer Service app

To create or edit a queue

Go to Settings > Service Management.

Select Queues. (Step 1)

To create a new queue, select New. (Step 2)

Fill in the details.

Select Save.

Step 3: Change the queue type to Public

Other employees must read and respond to messages that are routed to a customer service queue.

In Customer Service, you can create two types of queues:

Public queues: Create to let everyone in the organization view the queue and all of its items.

Private queues: Create with limited set of members to help those members easily view the queue items in that queue. Private queues streamline queue items for the members of that queue only and help to remove clutter from other user's views.

### NEW QUESTION # 242

You are customizing an Omnichannel for Customer Service implementation.

Customers take a pre-chat survey on a chat widget on the portal. Customers are required to accept the portal's privacy policy before they can take the survey.

A call center manager wants to auto pick account or contact information for customer service agents based on the survey.

You need to configure the pre-chat survey question field to meet the requirements.

Which option should you select for each pre-chat survey question field? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

**Answer Area**

| Question field | Option  |
|----------------|---|
| Question Type  | Single line<br>Multiple lines<br>User consent<br>Option set<br><b>Single line</b> |
| Question Name  | Fullname<br>Name<br>Lastname<br><b>Fullname</b><br>Firstname                      |

**Answer:**

Explanation:

**Answer Area**

**Answer Area**

| Question field | Option  |
|----------------|---|
| Question Type  | Single line<br>Multiple lines<br>User consent<br>Option set<br><b>Single line</b> |
| Question Name  | Fullname<br>Name<br>Lastname<br><b>Fullname</b><br>Firstname                      |

Explanation:

**Answer Area**

**Answer Area**

| Question field | Option  |
|----------------|---|
| Question Type  | Single line<br>Multiple lines<br>User consent<br>Option set<br><b>Single line</b> |
| Question Name  | Fullname<br>Name<br>Lastname<br><b>Fullname</b><br>Firstname                      |

### NEW QUESTION # 243

You are a Dynamics 365 for Customer Service administrator.

Your company is trying to determine whether it needs to use standard or enhanced service-level agreements (SLAs).

You need to configure SLAs based on the requirements.

Which type of SLAs should you use? To answer, select the appropriate option in the answer area.

NOTE: Each correct selection is worth one point.

| Requirement  | SLA options  |
|--|--|
| Configure business hours. SLA applies only during this time. | <div>▼</div> <div>Only standard SLA</div> <div>Only enhanced SLA</div> <div>Both standard and enhanced SLA</div> |
| Pause and resume an SLA.                                     | <div>▼</div> <div>Only standard SLA</div> <div>Only enhanced SLA</div> <div>Both standard and enhanced SLA</div> |
| Configure KPI warnings and warning action.                   | <div>▼</div> <div>Only standard SLA</div> <div>Only enhanced SLA</div> <div>Both standard and enhanced SLA</div> |

**Answer:**

Explanation:

| Requirement  | SLA options  |
|--|--|
| Configure business hours. SLA applies only during this time. | <div>▼</div> <div>Only standard SLA</div> <div>Only enhanced SLA</div> <div>Both standard and enhanced SLA</div> |
| Pause and resume an SLA.                                     | <div>▼</div> <div>Only standard SLA</div> <div>Only enhanced SLA</div> <div>Both standard and enhanced SLA</div> |
| Configure KPI warnings and warning action.                   | <div>▼</div> <div>Only standard SLA</div> <div>Only enhanced SLA</div> <div>Both standard and enhanced SLA</div> |

Explanation:

## Requirement

## SLA options

Configure business hours. SLA applies only during this time.

|                                |   |
|--------------------------------|---|
|                                | ▼ |
| Only standard SLA              |   |
| Only enhanced SLA              |   |
| Both standard and enhanced SLA |   |

Pause and resume an SLA.

|                                |   |
|--------------------------------|---|
|                                | ▼ |
| Only standard SLA              |   |
| Only enhanced SLA              |   |
| Both standard and enhanced SLA |   |

Configure KPI warnings and warning action.

|                                |   |
|--------------------------------|---|
|                                | ▼ |
| Only standard SLA              |   |
| Only enhanced SLA              |   |
| Both standard and enhanced SLA |   |



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### NEW QUESTION # 244

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