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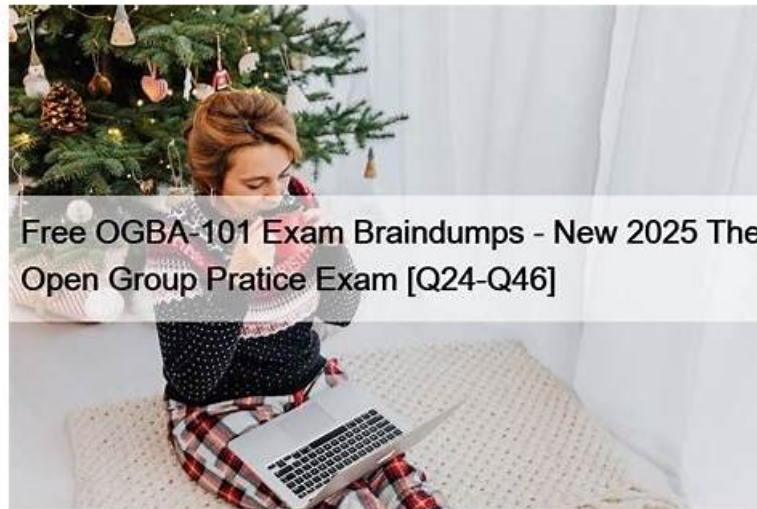
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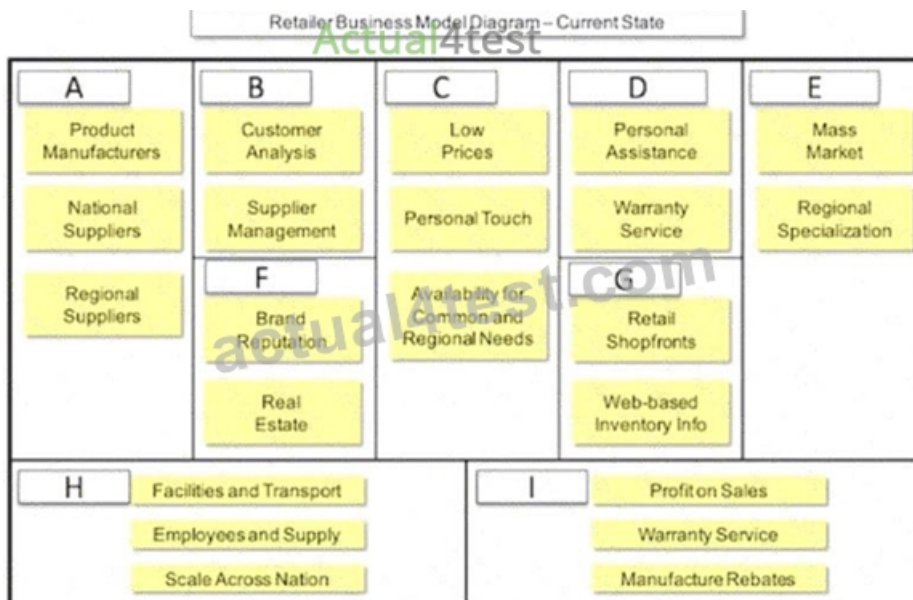>> **Valid OGBA-101 Braindumps** <<

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The Open Group TOGAF Business Architecture Foundation Exam Sample Questions (Q25-Q30):

NEW QUESTION # 25
Consider the following example using the Business Model Canvas:

Retailer Business Model Diagram – Current State

A	B	C	D	E
Product Manufacturers	Customer Analysis	Low Prices	Personal Assistance	Mass Market
National Suppliers	Supplier Management	Personal Touch	Warranty Service	Regional Specialization
Regional Suppliers				

F		G	
Brand Reputation	Availability for Common and Regional Needs	Retail Shopfronts	
Real Estate		Web-based Inventory Info	

H		I	
Facilities and Transport		Profit on Sales	
Employees and Supply		Warranty Service	
Scale Across Nation		Manufacture Rebates	

What are the segments labeled A, D and I?

- A. Customer Relationships, Value Propositions, Market Segments.
- B. Key Resources. Revenue Streams. Cost Structure
- C. Key Partners, Customer Relationships, Revenue Streams.
- D. Customer Segments, Value Add Services, Profit Channels.

Answer: C

Explanation:
The segments labeled A, D and I in the Business Model Canvas are Key Partners, Customer Relationships, and Revenue Streams respectively1. The Business Model Canvas is a tool that can be used to describe how an organization creates, delivers, and captures value for its stakeholders1. The Business Model Canvas consists of nine segments that cover four main areas: customers (segments B,C,D), offer (segment E), infrastructure (segments A,F,G), and financial viability (segments H,I)1. The segments are defined as follows:
* Key Partners (segment A): The network of suppliers and partners that make the business model work1. Key partners can provide resources, activities, or support that enable the organization to offer its value proposition1.
* Customer Relationships (segment D): The type of relationship that the organization establishes with its customer segments1. Customer relationships can be driven by customer acquisition, retention, or loyalty objectives1. Customer relationships can also influence the customer experience and satisfaction1.
* Revenue Streams (segment I): The sources of income that the organization generates from each customer segment1. Revenue streams can be derived from different pricing mechanisms, such as asset sale, subscription, fee, commission, or advertising1. Revenue streams can also reflect the value that customers are willing to pay for the organization's offer1.
https://pubs.opengroup.org/togaf-standard/business-architecture/business-models.html Figure 8: The Business Model Canvas[6]

NEW QUESTION # 26
What component of the Architecture Repository is an architectural representation of SBBs supporting the Architecture Landscape?

- A. Solutions Landscape
- B. Solutions Library
- C. Solutions Repository
- D. Solutions Continuum

Answer: A

Explanation:
The TOGAF Architecture Repository is a key resource for managing architectural artifacts and information. It's structured to hold different types of architectural assets, and the Solutions Landscape plays a specific role within it.
Here's why option C is correct:
Solutions Landscape Definition: This component of the repository specifically houses the Solution Building Blocks (SBBs). SBBs are reusable components that represent a specific function or capability. They can be combined and configured to deliver solutions that meet business needs.

Supporting the Architecture Landscape: The Architecture Landscape provides a broad view of the organization's architecture at specific points in time. The Solutions Landscape supports this by showing how SBBs are deployed or planned to realize the architectures defined in the Architecture Landscape.

Visual Representation: The Solutions Landscape offers a visual representation of the relationships between SBBs and how they contribute to the overall architecture. This helps stakeholders understand the implementation of the architecture.

NEW QUESTION # 27

Explain how business models can be used according to the TOGAF standard.

- A. To estimate resource requirements for the definition of the architecture.
- B. To plan the Implementation activities for the architecture project.
- C. To identify new capabilities required to realize the target business model.
- D. To define a taxonomy of services needed to support the change

Answer: C

Explanation:

According to the TOGAF standard, business models are used to understand and describe the business itself, including its organization, its objectives, and how it operates. This understanding is crucial when defining an enterprise architecture as it provides a frame of reference. Business models help in identifying new capabilities that the business must develop to achieve its future state as outlined in the target business model. These capabilities may be processes, information, or technologies that the business must adopt or adapt to fulfill the strategic objectives and deliver value. TOGAF emphasizes the alignment of IT with business strategy, and the business model serves as a key link in ensuring that the capabilities delivered by the enterprise architecture will enable the desired business outcomes.

NEW QUESTION # 28

Consider the following ADM phases objectives.

	Objective
1	Ensure that the business value and cost of work packages and Transition Architectures is understood by key stakeholders
2	Ensure conformance with the Target Architecture by implementation projects
3	Ensure that the architecture development cycle is maintained
4	Ensure that the Architecture Governance Framework is executed

Which phase does each objective match?

- A. 1F-2G-3G-4H
- B. 1H-2F-3F-4G
- C. 1G-2H-3H-4F
- D. 1F-2G-3H-4H

Answer: A

NEW QUESTION # 29

Which of the following Business Architecture concepts should the architect examine and search for when developing the Architecture Vision?

- A. Architecture Continuum, Architecture Repository
- B. Architecture Principles, Business Goals
- C. Implementation Factor Catalog. Business Value Assessment Matrix
- D. Organization Map. Business Capabilities

Answer: D

Explanation:
In developing an Architecture Vision within TOGAF, the architect should examine and search for foundational Business Architecture concepts to ensure that the enterprise architecture is aligned with the organization's strategy and delivers value to stakeholders. Here's a detailed breakdown of the relevant Business Architecture concepts that need to be examined in this context:
* Business CapabilitiesBusiness Capabilities represent the core abilities or capacities of an organization that allow it to achieve specific purposes or outcomes. In TOGAF, identifying and analyzing Business Capabilities helps architects understand the organization's functional strengths and gaps. This examination provides insight into which capabilities are critical for achieving strategic goals and how they may need to evolve to support the target architecture.
* Value StreamsValue Streams depict the end-to-end processes that deliver value to customers, stakeholders, or end users. By identifying Value Streams, the architect can understand how value is created and delivered, ensuring that architecture decisions support these value-generating processes.
Value Streams in TOGAF are integral to identifying areas where improvements, efficiencies, or innovations can be applied, enhancing the organization's ability to meet its strategic objectives.
* Organization MapsOrganization Maps outline the relationships between various entities within the enterprise, including internal departments, partners, and stakeholders. These maps provide a structural overview, showing the formal and informal relationships that influence how work is conducted across the organization. In the Architecture Vision phase, Organization Maps help architects understand organizational dependencies, stakeholder concerns, and potential alignment issues between business units.
Application in the Architecture Vision Phase:
By examining these concepts-Business Capabilities, Value Streams, and Organization Maps-the architect can gain a comprehensive understanding of the current state of the business and how it is structured to deliver value. This analysis is essential for setting a realistic and strategically aligned vision that addresses core business needs and prepares the organization for future growth and transformation.
TOGAF References:
* TOGAF Standard, Architecture Vision Phase
* TOGAF Business Architecture guidelines on Business Capabilities, Value Streams, and Organization Mapping

NEW QUESTION # 30
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