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### IASPStrategy Planning Professional Exam Sample Questions (Q92-Q97):

#### NEW QUESTION # 92

Which of the following actions should planners NOT take when they start falling behind on implementation?

- A. Re-assess the project schedule
- B. Narrow the project scope
- C. Renegotiate and deploy more resources
- **D. Reduce stakeholder participation**

**Answer: D**

Explanation:

Reducing stakeholder participation when implementation is behind schedule is counterproductive. Engaged stakeholders provide critical support, resources, and feedback that can help overcome obstacles. The IASP SPP curriculum stresses inclusive problem-solving and transparency during challenges to maintain trust and momentum. Reassessing schedules, reallocating resources, and adjusting scope are appropriate recovery actions. Reducing stakeholder involvement risks increased resistance, information gaps, and further delays.

#IASP SPP Study Guide - Stakeholder Management##Freeman, Strategic Management#

#### NEW QUESTION # 93

Which of the following is MOST characteristic of strategic thinking?

- A. Strategic thinking should follow a uniform repetitive process within the organization
- **B. Strategic thinking should be integrated into day-to-day decision-making**
- C. Top management should do the strategic thinking within the organization
- D. Strategic thinking should dovetail into the annual budgeting process

**Answer: B**

Explanation:

Strategic thinking is most effective when integrated into daily decision-making at all organizational levels, allowing continuous adaptation and alignment with strategic goals. The IASP SPP curriculum stresses that strategy is not a one-time event but an ongoing mindset embedded in everyday choices, fostering innovation and responsiveness. Uniform or annual processes limit agility, and restricting strategic thinking to top management narrows perspective and engagement. #IASP SPP Study Guide - Strategic Thinking###Senge, The Fifth Discipline#

#### NEW QUESTION # 94

Employee commitment should be secured at what point in the strategic management process?

- A. As early as possible
- B. Not until the vision has been approved
- C. After senior managers have made asset allocation decisions
- D. Once key analysis has been completed

**Answer: A**

Explanation:

Securing employee commitment as early as possible in the strategic management process is crucial for success. Early engagement fosters ownership, reduces resistance, and aligns employees' efforts with organizational goals. Waiting until after senior management decisions or vision approval risks disconnects and resistance. The IASP SPP framework emphasizes that involving employees early through communication, participation, and feedback creates momentum and sustainable strategic execution. #IASP SPP Study Guide - Change Management###Kotter, Leading Change#

#### NEW QUESTION # 95

An effective organizational vision describes

- A. the organization's purpose.
- B. how the organization will create value for its customers.
- C. what the organization does.
- D. the organization's desired future state.

**Answer: D**

Explanation:

An organizational vision articulates the desired future state, providing inspiration and direction for long-term aspirations. It differs from the mission (purpose) and operational definitions (what the organization does or how value is created). The IASP SPP curriculum highlights vision as a foundational element for strategic planning, motivating stakeholders and guiding decisions toward a shared future. Clear, compelling vision statements unify efforts and foster commitment. #IASP SPP Study Guide - Vision and Mission###Drucker, The Practice of Management#

#### NEW QUESTION # 96

What should a leader do FIRST after making a mistake?

- A. Determine the right answer and actions
- B. Acknowledge the mistake
- C. Determine who else contributed
- D. Correct the problem

**Answer: B**

Explanation:

The first step a leader should take after making a mistake is to acknowledge it openly. This demonstrates accountability, builds trust, and sets a tone of integrity that encourages transparency throughout the organization. The IASP SPP curriculum stresses that acknowledgment is essential before corrective actions or root cause analysis can be effective. Failure to acknowledge mistakes can erode credibility and morale. Once acknowledged, leaders can collaboratively work toward solutions and learning from the experience. #IASP SPP Study Guide - Leadership Integrity###Goleman, Emotional Intelligence#

## NEW QUESTION # 97

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