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Hence, if you want to sharpen your skills, and get the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2502) certification done within the target period, it is important to get the best SAP Certified

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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 2	• Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 3	• Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S • 4HANA Cloud Public Edition.
Topic 4	• Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S • 4HANA Cloud Public Edition.
Topic 5	• This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 6	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 7	• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 8	• This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 9	• Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S • 4HANA Cloud Public Edition.
Topic 10	• Extensibility and Integration
Topic 11	• System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q49-Q54):

NEW QUESTION # 49

Which of the following activities are completed in the Realize phase of the SAP Activate Methodology?

Note: There are 2 correct answers to this question.

- A. Demonstrate where to find business process documentation

- B. Gather perceived change impact feedback
- C. Set up manual test cases in SAP Cloud ALM
- D. Enter configuration values in SAP Central Business Configuration

Answer: C,D

NEW QUESTION # 50

Which levels constitute the structure of a sales order?

- A. Header
- B. Customer
- C. Sales organization
- D. Order

Answer: A

NEW QUESTION # 51

When do you specify the data retention period in the SAP S/4HANA Migration Cockpit?

- A. When the project status is "Not Started"
- B. When the project status is "Completed"
- C. When the project status is "In Progress"
- D. When the project status is "Finished"

Answer: D

NEW QUESTION # 52

You need to manage a customer down payment.

Which action do you perform during sales order entry?

- A. Enter a specific condition in the pricing procedure of the sales order.
- B. Create a sales order with a dedicated order type.
- C. Mark the down payment checkbox at item level.
- D. Enter an appropriate item in the billing plan of the sales order.

Answer: D

NEW QUESTION # 53

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Compare ordered, shipped, and billed amounts.
- B. Calculate the sales quotation conversion rate.
- C. Compare planned with actual sales data.
- D. Search, create, and update sales plans.

Answer: C,D

NEW QUESTION # 54

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