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Huawei H19-366 HCS-Pre-Sale-IP (Huawei Certified Pre-sales Specialist IP) 1



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Huawei HCS-Pre-Sale-IP (Huawei Certified Pre-sales Specialist IP) Sample Questions (Q370-Q375):

NEW QUESTION # 370
A three-story office needs to plan a WLAN. After the site survey is completed, the engineer decides to place three APs on each floor. The correct channel planning for the three-tier office is ()

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Huawei H19-101_V6.0 Exam Syllabus Topics:

Topic	Details
Topic 1	CloudFabric: This section of the exam measures the skills of cloud architects and covers Huawei's CloudFabric solution, which facilitates agile and efficient data center networking. It focuses on how this solution supports virtualization and automation, enabling enterprises to optimize their cloud infrastructure for better performance.

Topic 2	• Network Security: This section of the exam measures the skills of cybersecurity specialists and covers Huawei's network security products that protect enterprise networks from threats. It focuses on advanced security features, including AI-based threat detection and response mechanisms safeguarding sensitive data.
Topic 3	• Switches Products: This section of the exam measures the skills of network engineers and covers Huawei's range of switch products that are essential for building reliable and efficient network infrastructures. It emphasizes the features and capabilities of CloudEngine switches, which support high-performance networking across various enterprise environments.
Topic 4	• AR Products: This section of the exam measures the skills of IT professionals in augmented reality applications and covers Huawei's AR products that integrate immersive technologies into enterprise workflows. It highlights how these products can improve operational efficiency and enhance user experiences in various business scenarios.

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Huawei HCSA-Sales-IP Network V6.0 Sample Questions (Q45-Q50):

NEW QUESTION # 45

How fast can Huawei network security solution respond to attacks?

- A. Hour-level
- B. Day-level
- C. Second-level
- D. Minute-level

Answer: D

Explanation:

Huawei's network security solutions, including anti-DDoS and firewalls, per HCSA-Sales-IP Network V6.0, are designed for minute-level response (A) to attacks, ensuring rapid detection and mitigation. Second-level (B) is not standard for broad solutions, while hour-level (C) and day-level (D) are too slow for effective security. Thus, A is correct. References: HCSA-Sales-IP Network V6.0, Security Solution Response Times.

NEW QUESTION # 46

Huawei's enterprise network security market focuses on government, finance, education, and retail industries, as well as carrier resale SMB market.

- A. FALSE
- B. TRUE

Answer: B

Explanation:

Huawei targets:

*Government, finance, education, retail - Key sectors for HiSec solutions.

*Carrier resale SMB - Via USG firewalls and AR routers.
This aligns with Huawei's market strategy in official docs.

NEW QUESTION # 47

iMaster NCE is Huawei's intelligent network management and control system.

- A. FALSE
- B. TRUE

Answer: B

Explanation:

iMaster NCE (Network Cloud Engine), per HCSA-Sales-IP Network V6.0, is Huawei's intelligent network management and control system, providing centralized management, automation, and analytics across campus, WAN, and data center networks. The statement is true, making B the correct answer. References:
HCSA-Sales-IP Network V6.0, iMaster NCE Description.

NEW QUESTION # 48

Which of the following Huawei CloudEngine switches is the modular access switch with the highest density in the industry?

- A. CloudEngine S8700
- B. CloudEngine S16700
- C. CloudEngine S7700
- D. CloudEngine S12700E

Answer: A

Explanation:

*CloudEngine S8700 - Offers the highest port density among modular access switches (e.g., 48 x 10GE + PoE++), as claimed by Huawei.

*S16700, S7700, S12700E - These are core or aggregation switches, not access-focused with comparable density. Huawei's documentation highlights S8700's industry-leading access density.

NEW QUESTION # 49

Huawei NetEngine AR routers are mainly used in carrier resale scenarios. They can also be used in branch interconnection of large enterprises, government campuses, etc.

- A. FALSE
- B. TRUE

Answer: B

Explanation:

NetEngine AR routers are versatile:

*Primarily sold via carriers for resale.

*Also deployed in enterprise branches, government campuses, and more (e.g., SD-WAN).

This dual role is confirmed in Huawei's documentation.

NEW QUESTION # 50

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