Varieties of Microsoft MB-280 Exam Practice Test Questions

Practice Assessment for Exam AZ-900: Microsoft Azure Fundamentals

Question 1 of 50

Select the answer that correctly completes the sentence.

[Answer choice] is the logical container used to combine and organize Azure resources.

- a resource group
  ✓ This answer is correct.
- Azure Resource Manager (ARM)
- a management group
  This answer is incorrect.
- an Azure region

Resources are combined into resource groups, which act as a logical container into which Azure resources like web apps, databases, and storage accounts, are deployed and managed.
Azure resources and Azure Resource Manager - Training | Microsoft Learn

Next > Check Your Answer

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Microsoft MB-280 Exam Syllabus Topics:

Topic	Details
Topic 1	• Extend and Enhance Dynamics 365 Sales Capabilities: For Dynamics 365 Sales Professionals, this section evaluates the ability to extend Dynamics 365 Sales functionality and integrate it with other applications using Power Platform tools.
Topic 2	• Demonstrate Dynamics 365 Customer Insights Capabilities: This section focuses on leveraging customer data to drive sales strategies through Dynamics 365 Customer Insights.
Topic 3	• Configure and Customize Dataverse and Model-Driven Apps: This section covers the ability of Dynamics 365 Sales Professionals in the configuration and customization of Dataverse and model-driven apps to meet business needs.
Topic 4	• Implement the Dynamics 365 App for Outlook: This section emphasizes the integration of Dynamics 365 with Outlook to enhance productivity and streamline sales processes for Dynamics 365 Sales Professionals.

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After taking a bird's eye view of applicants' issues, ActualTestsQuiz has decided to provide them with the real MB-280 Questions. These MB-280 dumps pdf is according to the new and updated syllabus so they can prepare for MB-280 certification anywhere, anytime, with ease. A team of professionals has made the product of ActualTestsQuiz after much hard work with their complete potential so the candidates can prepare for Microsoft Dynamics 365 Customer Experience Analyst (MB-280) practice test in a short time.

Microsoft Dynamics 365 Customer Experience Analyst Sample Questions (Q140-Q145):

NEW QUESTION # 140
The founder has edited the Salesperson security role to allow the carer to use the Corgi meet-up business process flow, as shown in the following

Use the drop-down menus to select the answer choice that completes each statement based on the information presented in the exhibit. NOTE: Each correct selection is worth one point.

Answer:

Explanation:

NEW QUESTION # 141
A battery manufacturer wants to sell their batteries in boxes of 12 and cases of 24 boxes.
You need to set up a unit group so that the manufacturer can sell different quantities.
What should you create first?

- A. base unit
- B. related unit
- C. primary unit

Answer: A

Explanation:
In Dynamics 365, when setting up a unit group for products like batteries that will be sold in different quantities (boxes of 12 and cases of 24 boxes), you first need to create a base unit. The base unit serves as the fundamental measurement for the product, which in this case would likely be the individual battery.
Once the base unit is established, you can then create related units, such as:
Primary Unit: This could be the box (12 batteries) for regular sales.
Related Unit: This could be the case (24 boxes).
Setting up the base unit is essential as it defines the foundation for all related units in the unit group.

NEW QUESTION # 142
A marketing user wants to target two groups of customers:
1. All customers that live in Paris.
2. All customers that have made more than ten online purchases.
You decide to meet this requirement by making quick segments.
Which two options should you use as the base in the quick segments? Each correct answer presents part of the solution. (Choose two.) NOTE: Each correct selection is worth one point.

- A. Measures
- B. Profiles
- C. Enrichments
- D. Data tables
- E. Insights

Answer: A,B

Explanation:
* All customers that live in Paris.
Customer profile data has address information.
* All customers that have made more than ten online purchases.
Incorrect:
Not Data tables [Not available for Quick Segments]
Not Enrichments [Not available for Quick Segments]
Note:
Quick segments let you build simple segments with a single operator quickly for faster insights.
Quick segments are only supported in environments for individual customers.
Create a new segment with quick segments
1. Go to Insights > Segments.
2. Select New > Create from.
Select the Profiles option to build a segment that is based on the unified customer table.
Select the Measures option to build a segment around measures you have previously created.
Select the Insights option to build a segment around one of the output tables you generated using either the Predictions or Custom Models capabilities.
3. In the New quick segment dialog box, select an attribute from the Field dropdown.
Etc.

NEW QUESTION # 143

You are the Dynamics 365 administrator for a group of financial advisors.
Advisors must use one business process flow to guide them through the standard lead to invoice process.
Each table has the following number of stages and steps:

Table	Number of Stages	Number of Steps per Stage
Lead	10	10
Opportunity	10	10
Quote	10	10
Order	10	10
Invoice	10	10

You need to modify the business process flow to make it valid.
What should you reduce?

- A. number of tables
- B. total number of stages
- C. total number of steps
- D. number of steps per stages

Answer: C

Explanation:
Summary of Data
Each table (Lead, Opportunity, Quote, Order, Invoice) has:
Number of Stages: 10
Number of Steps per Stage: 10
Total Steps Calculation
For the entire process flow involving all tables:
Total Stages: 10 (Lead) + 10 (Opportunity) + 10 (Quote) + 10 (Order) + 10 (Invoice) = 50 stages Total Steps: 100 (Lead) + 100 (Opportunity) + 100 (Quote) + 100 (Order) + 100 (Invoice) = 500 steps Requirement for Valid Business Process Flow Dynamics 365 imposes limitations on business process flows, typically regarding the total number of steps and stages involved. The total number of steps can be a limiting factor for the flow to be valid.
To make the business process flow valid, you should reduce total number of steps.
Reducing the total number of steps (e.g., by decreasing the number of steps per stage or the total number of stages) will help you stay within the limits imposed by Dynamics 365 for business process flows.

NEW QUESTION # 144
In the weeks leading up to the holiday season, the marketing department sets up a new segment-based journey.
The journey sends a marketing email to all wine enthusiasts who meet the following requirements:
1. The wine enthusiasts have a recorded wine order against their contact record.
2. The wine enthusiasts live in Europe.
You need to ensure that newly added wine enthusiasts also receive this email automatically.
How should you set up the segment?

- A. Create a segment using refresh rate: Automatic Refresh.
- B. Create a segment and add contacts through an included members group.
- C. Create a segment and set the refresh rate to Static Snapshot.
- D. Create a segment and add a group through Behavioral data.

Answer: A

Explanation:
To ensure that newly added wine enthusiasts automatically receive the marketing email, the segment must dynamically update based on contact data. Using Automatic Refresh, the system continuously updates the segment whenever new contacts meet the specified criteria (wine order history and location in Europe). This ensures that all qualifying contacts, including those added after the segment was initially created, are included in the marketing journey.

NEW QUESTION # 145

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