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Industrial purchasing exam questions And Answers, Verified Solution

Name the six different stages of vW's purchasing process model and their main activities/elements

Determining specification

Different types of specifications are functional, technical, quality, maintenance, logistics, legal, budget, etc.

Selecting supplier

8 steps: (1) choosing between turnkey or partial subcontracting, (2) using the purchase order specification to form the bidder's long list, (3) send out RFI to these, (4) supplier visits/audits, (5) form supplier short list, (6) send out RFQ & perform tendering, (7) create bidder's short list & evaluate bids (potentially perform risk analysis for strategic suppliers), (8) select supplier.

Contracting

Including writing contract, negotiation, etc. Contracts should address currency risks, service & spare part rates, legal system, terms of payment, penalty clauses & warranty period, terms of delivery (incoterms)

Ordering

Contracts and purchase orders are not necessarily the same: purchase ordering takes place in long term relationships with routine buying.

Expediting and control

Four types of controlling actions: (1) exception expediting, (2) routine status check, (3) advanced status check, (4) field expediting

Follow-up and evaluation

4 steps: settling warranty claims & penalty clauses; settling work in excess or work below; organizing purchase and supplier documentation; evaluate, rank and record performance.

Give an example of an output document for each of the six stages of vW's purchasing process

Determining specifications

functional/technical specification

Supplier selection

supplier selection proposal (consist of decision to select a supplier, underlying ranking scheme, and underlying quotations)

Contracting

contract...

Ordering

Order document (includes specific supplier and product info, prices, quantities, delivery details, etc)

Expediting and control

Expedition report, due date listings, invoices

Follow-up and evaluation

Preferred supplier list, supplier ranking scheme

What are some variables affecting the purchasing process?

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GAQM Certified Agile Scrum Product Owner (CASPO) Sample Questions (Q44-Q49):

NEW QUESTION # 44

Holding a Sprint 0 is the most effective way to: (Choose the best answer)

- A. Create a complete Product Backlog
- **B. There is no Sprint 0 in Scrum**
- C. Work on team development
- D. Define a reference architecture

Answer: B

Explanation:

"Sprint 0" is a concept from pre-Scrum practices and isn't part of the official framework. The Scrum Guide mandates that Sprints deliver value: "A Sprint is a time-box of one month or less during which a 'Done', usable, and potentially releasable product Increment is created." A preparatory "Sprint 0" for architecture, team building, or backlog creation contradicts this by not producing an Increment.

* A, B, C: These may occur outside Sprints, but not as a "Sprint 0."

NEW QUESTION # 45

As the Sprint Planning meeting progresses, the Developers see that the workload is greater than they can handle. Which two are valid actions? (Choose the best two answers)

- A. The Developers work overtime during this Sprint.
- B. Cancel the Sprint.
- C. Recruit additional Developers before the work can begin.
- **D. Remove or change selected Product Backlog items.**
- **E. The Developers ensure that the Product Owner is aware, start the Sprint, and monitor progress.**

Answer: D,E

Explanation:

The Scrum Guide allows the Sprint Backlog to be adjusted during Sprint Planning if the Developers realize the scope exceeds capacity: "If the work turns out to be different than they expected, they collaborate with the Product Owner to negotiate the scope of the Sprint Backlog within the Sprint."

* D: Removing or changing items is valid to align with capacity while preserving the Sprint Goal.

NEW QUESTION # 46

How important is it for a Product Owner to order Product Backlog items by value points? (Choose the best answer)

- **A. It is a good practice, keeping in mind that market reception is the best measure of value.**
- B. Calculating value points is an upfront approach that conflicts with the empiricism of Scrum, and is therefore not acceptable.
- C. Using value points is the ultimate way for a Product Owner to predict the value that the product will provide.

Answer: A

Explanation:

The Scrum Guide tasks the Product Owner with ordering the Product Backlog to maximize value, but it doesn't mandate a specific method like "value points." Option B is correct—using value points (e.g., in techniques like WSJF-Weighted Shortest Job First) is a helpful practice, but empirical validation (market reception) remains the ultimate measure, aligning with Scrum's focus on inspection and adaptation. Option A overstates value points as "ultimate," ignoring real-world feedback. Option C is too rigid; Scrum allows flexibility in tools as long as empiricism is upheld. Thus, B is the best answer.

NEW QUESTION # 47

True or False: There must be a release every Sprint.

- A. False
- B. True

Answer: A

Explanation:

Scrum requires a "potentially releasable" Increment each Sprint, but actual release is at the Product Owner's discretion. The Scrum Guide states: "The Increment must be usable... The Product Owner may choose to release it immediately."

* A: False-release isn't mandatory.

NEW QUESTION # 48

What two things should be done if the Product Owner is unavailable? (Choose the best two answers)

- A. In a permanent state of unavailability, a new Product Owner needs to be appointed. Development efforts without a Product Owner are not employing Scrum.
- B. Within the Sprint, the Developers make the best decisions possible to assure progress toward the Sprint Goal, re-aligning with the Product Owner once he/she is available again.
- C. There should be a Product Owner team to allow a different person from that team to instantly take over the role of Product Owner.

Answer: A,B

Explanation:

The Product Owner is a singular, critical role in Scrum: "The Product Owner is one person, not a committee." Temporary or permanent unavailability requires specific actions:

* A: During a Sprint, the Developers' self-management allows them to proceed toward the Sprint Goal, adjusting with the Product Owner later, per: "The Developers are self-managing, meaning they internally decide who does what, when, and how."

* C: Permanent absence means Scrum isn't being followed without a Product Owner, necessitating a replacement: "For Product Owners to succeed, the entire organization must respect their decisions."

NEW QUESTION # 49

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