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Salesforce Industries-CPQ-Developer certification is ideal for CPQ developers, technical architects, consultants, and administrators who want to demonstrate their expertise in CPQ implementation. Salesforce Certified Industries CPQ Developer certification provides a competitive advantage in the job market as it demonstrates the ability to design and implement complex pricing and quoting solutions. It also helps professionals to advance their careers and gain recognition from peers and employers.

Salesforce Industries-CPQ-Developer Certification Exam is a highly trusted and recognized certification for those looking to launch or further their career in the Salesforce Industries CPQ space. Industries-CPQ-Developer exam focuses on the Salesforce Industries CPQ platform and its specific tools, such as the Salesforce CPQ API, to design, configure, and automate sales pricing and quoting models.

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Salesforce Certified Industries CPQ Developer Sample Questions (Q60-Q65):

NEW QUESTION # 60

Industries CPQ and Industries OM support canceling the entire order, or part of an order.

- A. True
- B. False

Answer: A

NEW QUESTION # 61

In Guided Selling, which of these updates the items in the cart?

Note: This question displayed answer options in random order when taking this Test.

- A. getCartsProducts
- B. submit
- C. checkout
- D. CpqAppHandler
- E. getCartsltems
- F. putCartsltems
- G. done
- H. postCartsltems
- I. createCart
- J. vlcCart

Answer: F

NEW QUESTION # 62

What operations are available to users with regard to asset management?

Note: This question displayed answer options in random order when taking this Test

- A. Changeto Opportunity, Change to Order and Move
- B. Change to Quote, Change to Order and Move
- C. MACD, ABO and Copy to Order
- D. Move, Reprice and Check Contract

Answer: C

Explanation:

In the context of Salesforce Industries CPQ asset management, the operations available are typically referred to as MACD (Move, Add, Change, Delete), ABO (Asset-Based Ordering), and Copy to Order. These operations allow users to manage and manipulate assets throughout their lifecycle in various ways, such as changing service arrangements, upgrading or adding new services, or duplicating existing orders for new opportunities. This set of functionalities is fundamental to the flexible asset management system in Salesforce Industries CPQ.

NEW QUESTION # 63

What does the Vlocity Cards Framework provide?

- A. Cards and pre-built wizards
- B. Cards, layouts, and templates
- C. Templates for designing ad-hoc promotions

Answer: B

NEW QUESTION # 64

Entity Filters apply multiple conditions:

Note: This question displayed answer options in random order when taking this Test.

- A. Using AND if there no formula stated
- **B. Using the AND condition**
- C. Using the OR condition
- D. By arranging the list order

Answer: B

Explanation:

Entity Filters in Salesforce Industries CPQ apply multiple conditions using the AND condition:

* B. Using the AND condition - When setting up entity filters, conditions are combined using AND, meaning all conditions must be met for the filter to apply. This allows for precise control over when rules are triggered based on multiple attributes or requirements.

NEW QUESTION # 65

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Perhaps you worry about that you have difficulty in understanding our Industries-CPQ-Developer training questions. Frankly speaking, we have taken all your worries into account. Firstly, all knowledge of the Industries-CPQ-Developer exam materials have been simplified a lot. Also, we have tested many volunteers who can prove that after studying our Industries-CPQ-Developer Exam Questions for 20 to 30 hours, it is easy to pass the exam. The results show that our Industries-CPQ-Developer study materials are easy for them to understand. In addition, they all enjoy learning on our Industries-CPQ-Developer practice exam study materials.

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