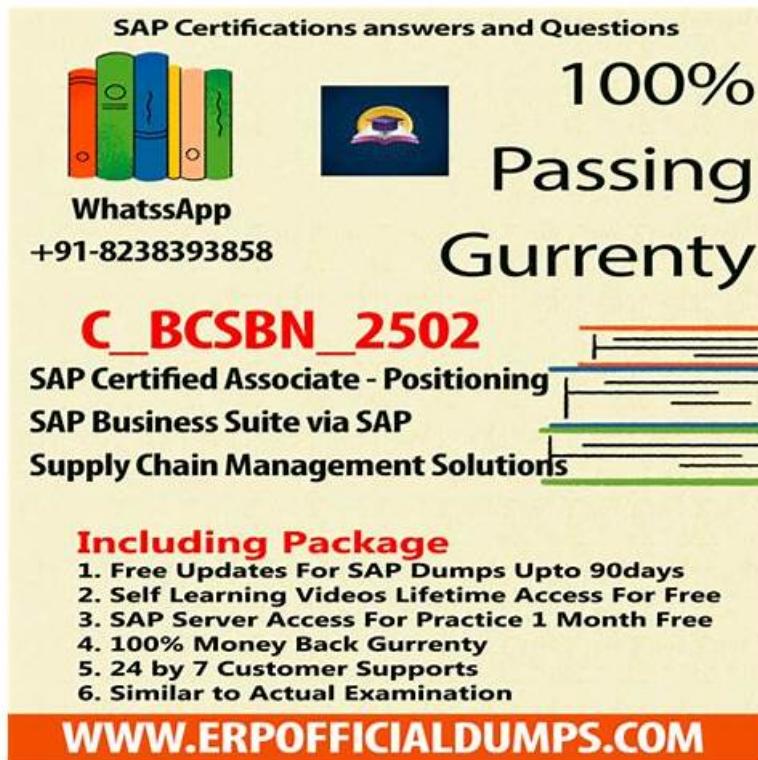


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## **SAP C\_BCSBN\_2502 Exam Syllabus Topics:**

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.</li></ul>

## **SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q28-Q33):**

### **NEW QUESTION # 28**

Which processes help companies integrate renewable energy usage and risk assessment into sustainable supply chain strategies?

Note: There are 2 correct answers to this question.

- A. Combine sustainability data with external risk factors
- B. Focus on financial planning with less focus on ecological aspects
- C. Focus on supplier consolidation for cost reduction
- D. Automate carbon reduction in transportation management

**Answer: A,D**

Explanation:

Solution:

The two correct answers from learning.sap.com are:

\* B. Automate carbon reduction in transportation management

SAP integrates sustainability features into Transportation Management (TM) to automatically optimize routes and modes, reducing CO<sub>2</sub> emissions as part of smart logistics planning. This supports sustainable transport strategies within supply chains.

\* D. Combine sustainability data with external risk factors

The Sustainability Control Tower and related offerings merge internal sustainability metrics (like carbon footprints and energy use) with external data-such as climate risk profiles, regulatory changes, and resource constraints-to enable proactive, risk-aware decisions in supply chain operations. Options A and C are not aligned with the described sustainable supply chain processes on learning.sap.com.

### **NEW QUESTION # 29**

What are the benefits of SAP Visual Inspection powered by AI? Note: There are 3 correct answers to this question.

- A. Increase sustainability
- B. Increase production lead time
- C. Extended inspection duration
- D. Mitigate production risks
- E. Improve quality

**Answer: C**

Explanation:

Solution:

The correct benefits of SAP Visual Inspection powered by AI-as listed on learning.sap.com-are:

- \* Increase sustainability (C): It helps reduce waste and scrap through optimized detection and corrective actions.
- \* Mitigate production risks (D): By catching defects early, it prevents production issues and downtime
- \* Improve quality (E): Automating defect detection ensures higher product quality and consistency.

The other options-A (Increase production lead time) and B (Extended inspection duration)-are incorrect, as AI-based inspection aims to shorten lead times and streamline inspections, not prolong them.

### NEW QUESTION # 30

Which components of an SAP Business Network presentation address COO concerns about supply chain transparency and partner connectivity?Note: There are 2 correct answers to this question.

- A. Raises awareness of visibility issues
- B. Emphasizes digital relationships to foster collaboration
- C. Focuses on the benefits of local suppliers
- D. Highlights cost-saving opportunities to meet budget considerations

Answer: A,B

Explanation:

Solution:

The two correct answers, based solely on content from learning.sap.com about addressing a COO's concerns on supply chain transparency and partner connectivity, are:

- \* A. Emphasizes digital relationships to foster collaboration

SAP Business Network enhances collaboration by enabling real-time, digital connections with trading partners-supporting unified communication and document exchange across the supply chain learning.sap.com

- \* B. Raises awareness of visibility issues

The COO narrative prioritizes delivering customer service and full transparency by providing real-time visibility across the network, predicting risks, and simulating scenarios with partners learning.sap.com

Options C and D are not emphasized in the COO context on learning.sap.com

### NEW QUESTION # 31

Which categories does the Operate pillar encompass?Note: There are 3 correct answers to this question.

- A. Transportation Management
- B. Business Network for Logistics
- C. Field Service Management
- D. Business Network for Assets
- E. Asset Management

Answer: A,B,E

Explanation:

Solution:

Based on content from learning.sap.com, the Operate pillar of SAP's supply chain suite includes the following areas:

- \* A. Transportation Management - Covering planning, execution, and optimization of transportation processes.

\* C. Business Network for Logistics - Enabling real-time collaboration, freight visibility, and event management with logistics partners. learning.sap.com

- \* E. Asset Management - Focusing on maintenance, uptime, and performance monitoring within operations.

Options B (Business Network for Assets) and D (Field Service Management) are not listed under the Operate pillar on learning.sap.com

### NEW QUESTION # 32

Which methods in SAP Business Suite drive innovative product development using customer feedback and AI?Note: There are 2 correct answers to this question.

- A. Harnesses generative AI and customer feedback to stimulate product innovation
- B. Optimizes manufacturing processes by supporting creativity
- C. Integrates supply chain processes enhancing design with AI
- D. Uses financial analysis for effective management of innovation budgets

**Answer: A,C**

Explanation:

Solution:

The two correct methods from learning.sap.com that drive innovative product development in SAP Business Suite using customer feedback and AI are:

\* A. Harnesses generative AI and customer feedback to stimulate product innovation SAP Business Suite leverages generative AI capabilities-powered by Joule-and rich customer insights to propose new features, designs, and improvements. This integration of feedback and advanced AI helps spark innovation throughout the product development cycle.

\* D. Integrates supply chain processes enhancing design with AI

Embedded AI within the suite enables cross-functional integration where design, supply chain, and development data converge. This empowers AI-driven recommendations that optimize product design in harmony with logistics and production considerations.

Options B and C are not emphasized on learning.sap.com in the context of AI-driven, customer-feedback-based innovation.

## NEW QUESTION # 33

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